# Annual Report 2006 - 07

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# **BOARD OF DIRECTORS**

Shri. T T Jagannathan **Executive Chairman** Shri.TT Raghunathan Vice Chairman Shri. S. Ravichandran Managing Director Shri. Ajay I. Thakore Director Shri. R. Srinivasan Director Dr. (Smt.) Latha Jagannathan Director Dr. (Smt.) Vandana R. Walvekar Director Shri. K. Shankaran Director Shri. Dileep Kumar Krishnaswamy Director Shri. Arun K. Thiagarajan Director

## STATUTORY AUDITORS

M/s. S. Viswanathan Chartered Accountants 27/34, II Floor, Nandi Durg Road, Jayamahal Extension, Bangalore - 560 046.

COMPANY SECRETARY K. Shankaran

REGISTERED & CORPORATE OFFICE 11th Floor, Brigade Towers 135, Brigade Road Bangalore - 560 025.

**FACTORIES** 

82 & 85, Sipcot Industrial Complex, Hosur Tamil Nadu - 635 126.

> Myleripalayam Village Kovai Terku Coimbatore, Tamilnadu - 641 032.

> > Plot No. 1A & 2 Dev Bhoomi Industrial Estate Roorkee Uttarakhand

#### **BANKERS**

- Bank of Baroda Corporate Financial Services Branch, HJS Chambers, Ist Floor, No. 26, Richmond Road, Bangalore - 560 025.
- Canara Bank, Corporate Service Branch Shankaranarayana Building, M.G. Road, Bangalore-560 001.

REGISTRARS & SHARE TRANSFER AGENTS

Karvy Computershare (P) Limited Plot No. 17-24, Vittal Rao Nagar, Madhapur Hyderabad - 500 081.

#### **BRANCHES**

Ahmedabad, Bangalore, Chennai, Cuttack, Delhi, Ernakulam, Ghaziabad, Goa, Guwahati, Hyderabad, Indore, Jaipur, Jamshedpur, Kolkata, Ludhiana, Mumbai, Patna, Pune, Raipur, Trichy & Vijayawada

# 11th Floor, Brigade Towers, 135, Brigade Road, Bangalore - 560 025, India

#### NOTICE TO SHAREHOLDERS

**NOTICE** is hereby given that the Fifty first Annual General Meeting of **TTK PRESTIGE LIMITED** will be held at Rotary Club of Bangalore, No. 20, Lavelle Road, Bangalore - 560 001 **on Friday the 10th August 2007 at 12.05 p.m.** to transact the following business:

#### **ORDINARY BUSINESS:**

- To receive, consider and adopt the Profit & Loss Account for the year ended 31st March, 2007 and the Balance Sheet as at that date together with the Reports of the Directors and Auditors thereon.
- 2. To declare a dividend.
- To appoint a Director in place of Mr. Ajay I. Thakore who retires by rotation and being eligible, offers himself for re-appointment.
- 4. To appoint a Director in place of Dr. (Mrs.) Vandana R. Walvekar who retires by rotation and being eligible, offers herself for re-appointment.
- To appoint a Director in place of Mr. K. Shankaran who retires by rotation and being eligible, offers himself for re-appointment.
- 6. To appoint the Auditors of the Company for the ensuing year and to fix their remuneration.

## SPECIAL BUSINESS:

- To consider and if thought fit to pass with or without modification, the following resolution as an Ordinary Resolution:
  - "RESOLVED THAT pursuant to Sections.198, 269, 309 & Schedule XIII and other applicable provisions of the Companies Act, 1956 and the Articles of Association of the Company, the re-appointment of Mr. S. Ravichandran as Managing Director for a period of 5 years from 5th February, 2007 by the Board of Director on the terms and conditions specified in the explanatory statement to this resolution be and is hereby approved."
  - "RESOLVED FURTHER THAT the remuneration specified in the explanatory statement be paid as Minimum Remuneration to Mr. S. Ravichandran in any year of loss or inadequacy of profits, and if necessary, an application be made to Central Government for payment of the said Minimum Remuneration, in so far as the same is in excess of ceilings prescribed for payment of Minimum Remuneration under Schedule XIII to the Companies Act, 1956 or any statutory modifications thereof as may be in force from time to time."

- "RESOLVED FURTHER THAT the Board of Directors be and are hereby authorized to revise the remuneration to Mr. S. Ravichandran in accordance with Schedule XIII to the Companies Act, 1956 or any statutory modifications thereof as may be in force from time to time."
- To consider and if thought fit to pass with or without modification, the following resolution as a Special Resolution:
  - "RESOLVED THAT during any year of loss or inadequacy of profits, salary. performance bonus and allowances together with other perquisites fixed by the Board of Directors and endorsed by the Remuneration Committee and as detailed in the Explanatory Statement be paid to Mr. S. Ravichandran, Managing Director as minimum remuneration for a period of 3 years with effect from 5<sup>th</sup> February 2007 in accordance with the provisions of and subject to the ceiling prescribed for the time being under Schedule XIII to and other applicable sections of the Companies Act, 1956 or any statutory modification(s) thereof from to time and that the Board of Directors be and are hereby authorized to apply to the Central Government in connection with the payment of Managerial Remuneration, if and when necessary".

By Order of the Board For TTK Prestige Limited

Place : Bangalore K. SHANKARAN Dated : 5<sup>th</sup> July, 2007 Director & Secretary

## NOTES:

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF/HERSELF ONLY ON A POLL AND THE PROXY NEED NOT BE A MEMBER. THE PROXIES SHOULD, HOWEVER, BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE COMMENCEMENT OF THE MEETING.
- The Dividend on Equity Shares as recommended by the Board of Directors, if declared at the Meeting, will be paid to those Shareholders whose names appear in the Register of Members on 10<sup>th</sup> August 2007.
- 3. Members are requested to intimate the Company, changes if any, in their registered address at an early date.
- 4. Members whose shareholding is in the electronic mode are requested to direct change of address notifications and updations of savings bank account details to their respective Depository Participants.

- THE REGISTER OF MEMBERS AND SHARE TRANSFER BOOKS SHALL REMAIN CLOSED FROM 3<sup>rd</sup> August 2007 TO 10<sup>th</sup> August 2007 (BOTH DAYS INCLUSIVE).
- 6. The relative Explanatory Statement pursuant to Section 173(2) of the Companies Act, 1956 in respect of the Item No.7&8 is annexed.
- 7. Members are requested to bring their copy of the Annual Report to the Meeting.
- Pursuant to Section 205C of the Companies Act, 1956, all Unclaimed Dividends up to the financial year ended 31<sup>st</sup> March 2000 have been transferred to the Investor Education and Protection Fund of the Central Government and the members are not entitled to claim these dividends.

Those members who have so far not encashed their Dividend Warrants for the below mentioned financial years, may claim or approach the Company's Share Transfer Agents for the payment thereof as the same will be transferred to the **Investor Education and Protection Fund** of the Central Government, pursuant to Section 205C of the Companies Act, 1956 on the respective due dates mentioned there against. **Kindly note that after such date, the members will not be entitled to claim such dividend.** 

Financial Year Ended	Due Date of Transfer
31st March, 2001	20-9-2008
31st March, 2005	22-8-2012
31st March, 2006	28-8-2013

9. Information required under Listing Agreement entered into with the Stock Exchange(s) with respect to the Directors retiring by rotation and being eligible seeking reappointment is as under:

#### 1. Mr. Ajay I. Thakore

Mr. Ajay I. Thakore retires by rotation and is eligible for re-election.

Mr. Ajay I. Thakore is a qualified Chartered Accountant and a practising Advocate & tax consultant. He has been on the Board of the company since 1974.

He is the Chairman of Chandramouli Holding & Leasing (P) Ltd and Director of Madhav Marbles & Granites Ltd. and Ardheesh Chemicals Pvt. Ltd.

Mr. Ajay I. Thakore is the Chairman of Audit Committee and Remuneration Committee of the Company and also a member of Audit Committee of Madhav Marbles & Grnites Ltd.

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The Resolution is commended for adoption. None of the Directors except Mr. Ajay I. Thakore is deemed to be interested in this Resolution

#### 2. Dr. (Mrs.) Vandana R. Walvekar

Dr. (Mrs.) Vandana R. Walvekar retires by rotation and is eligible for re-election.

Dr. (Mrs.) Vandana R. Walvekar is a Gynaecologist. She has been on the Board of the Company since 1975.

She is a member of Audit Committee & Remuneration Committee of the Company.

The Resolution is commended for adoption.

None of the Directors except Dr. (Mrs.) Vandana R. Walvekar is deemed to be interested in this Resolution.

#### 3. Mr. K. Shankaran

Mr. K. Shankaran retires by rotation and is eligible for re-election.

Mr. K. Shankaran is a qualified Cost & Management Accountant and Company Secretary and he has been the whole time Secretary of the Company since 1990. He was inducted into your Board from 1993.

Mr. K. Shankaran is also on the Board of TTK Healthcare Limited, Prestige Housewares (I) Limited, TTK Healthcare Services (P) Ltd, TTK Services (P) Limited and Manttra Inc. USA.

He is a member of Shareholders'/Investor Grievance Committee of the Company and member of Audit Committee, Shareholders'/Investor Grievance Committee & Remuneration Committee of TTK Healthcare Limited.

The Resolution is commended for adoption.

None of the Directors except Mr. K. Shankaran is deemed to be interested in this Resolution.

By Order of the Board For TTK Prestige Limited

Place : Bangalore K. SHANKARAN Dated : 5<sup>th</sup> July, 2007 Director & Secretary

EXPLANATORY STATEMENT IN RESPECT OF THE SPECIAL **BUSINESS PURSUANT TO SECTION 173(2) OF THE COMPANIES** ACT, 1956

ITEM No. 7

#### Re-Appointment of Mr. S. Ravichandran as Managing Director.

Mr. S. Ravichandran was re-appointed as Managing Director of your company for a period of 5 years from 5<sup>th</sup> February 2007.

Mr. Ravichandran is an experienced and qualified professional having qualified in the field of Mechanical Engineering from the Indian Institute of Technology, Chennai and is a Management Graduate from the Indian Institute of Management.

His terms of appointment and Remuneration as fixed by the Remuneration Committee and approved by the Board of Directors are as follows:

Rs. 1,25,000 per month for the period A. Salary 5th February, 2007 to 31st March 2007

and Rs. 1,50,000 per month from 1st April, 2007 (in the pay scale of

Rs. 1,00,000 - 3,00,000)

B. 1) Housing House Rent Allowance of 60% of the

salary over and above 10% payable by

the appointee.

2) Gas, Electricity & Water

The expenditure incurred by the Company on Gas, Electricity, Water, Furnishings etc., shall be valued as per Income Tax Rules, 1962 subject to a

ceiling of 10% of the salary.

3) Medical One month's salary in a year or three month's salary over a period of three

years for self, wife, children and

dependents.

4) Leave Travel Assistance

For self and family, to and fro Airfare to any place in India once a year.

5) Club Fees

Fees for two clubs not including admission and life membership fee.

6) Personal Accident Insurance Personal accident cover, as per the

rules of the company.

C. Other Benefits

contribution

1. Provident Fund - As per rules of the company.

contribution

2. Superannuation - As per rules of the company.

3. Leave and

- As per rules of the company.

Leave encashment benefits

4. Gratuity

- As per rules of the company.

D. 1. Car

Free use of Company maintained car

with driver

2. Telephone

Telephone at residence

E. Performance Bonus Commission

As decided by the Remuneration Committee / Board within the ceiling of 1.5% of the Profits of the Company as computed under Sec. 198

of the Companies Act, 1956

for each financial year.

The above remuneration and benefits from A to E mentioned above with basic pay as revised by the Board from time to time within the pay scale will be paid as Minimum Remuneration subject to the ceilings prescribed under Schedule XIII to the Companies Act, 1956. In case such minimum remuneration exceeds the ceiling, necessary application will be made to the Central Government.

The re-appointment of Mr. S. Ravichandran as Managing Director and his terms of remuneration require the approval of the Shareholders in General Meeting. Hence the resolution is placed before the meeting.

The resolution is commended for adoption. Except Mr. Rayichandran, none of the directors is interested in this resolution

#### ITEM No. 8

#### **Minimum Remuneration**

Mr. S. Ravichandran was re-appointed as Managing Director of the Company for a period of 5 years with effect from 5th February 2007. To ensure adequate remuneration to the appointee for a period of 3 years from 5th February 2007 in case of loss or inadequacy of profits in any financial year, a Special Resolution is required to be passed by the Shareholders based on the recommendations of the Remuneration Committee.

The remuneration committee of the Board has considered and recommended the payment of such minimum remuneration as detailed in the explanatory statement. The conditions stipulated for payment of such minimum remuneration are complied herewith. The prescribed particulars as required under Schedule XIII to the Companies Act, 1956 are furnished in the Annexure.

> By Order of the Board For TTK Prestige Limited

Place: Bangalore Dated: 5th July, 2007

**K.SHANKARAN** Director & Secretary

# STATEMENT SHOWING THE DETAILS AS REQURIED UNDER SCHEDULE XIII TO THE COMPANIES ACT, 1956

(In connection with Item no. 8 of the Notice / Explanatory Statement)

l.	GEI	NERAL INFORMATION						
	1.	Nature of Industry			ting of Pressure Cookers, Non-stick Domestic Kitchen Appliances.			
	2.	Date or expected date of commencement of commercial production	An existing Company.					
	3.	In case of new companies, expected date of commencement of activities as per project approved by financial institutions appearing in the Prospectus.	N.A.					
	4.	Financial performance based on given indicators	N.A.					
	5.	Export performance and net foreign exchange earnings 2006-2007	Export Rs. lacs 1515	Import Rs. lacs 1623	Net Foreign Exchange Earnings Rs. lacs (108)			
	6.	Foreign Investments or collaborators, if any	None					
II	INF	ORMATION ABOUT THE APPOINTEE :						
	1.	Background details	Mr. S. Ravichandran  Mr. S. Ravichandran is an experienced and qualified profeshaving qualified in the field of Mechanical Engineering from Indian Institute of Technology, Chennai and is a Manag Graduate from the Indian Institute of Management. He has on the Board of the Company for the last 8 years.					
	2.	Past remuneration	Refer Ann	exure -1				
	3.	Recognition or awards	-					
	4.	Job profile and his suitability	He is the Managing Director of the Company in charge of the day to day overall management of the company and shall discharge such functions as entrusted by the Board of Directors from time to time. He possesses the necessary qualification and experience to discharge the functions of a Managing Director.					
	5.	Remuneration proposed	As per Ani	nexure 1				
	6.	Comparative remuneration profile with respect to industry, size of the Company, profile of the position and person (in case of expatriates the relevant details would be w.r.t. the country of his origin)	industry, s		age is in line with the nature of the mpany, profile of the person and the			
	7.	Pecuniary relationship directly or indirectly with the Company, or relationship with managerial personnel, if any	None					

III	ОТН	HER INFORMATION	
	i) Reasons for loss or inadequate profits		Though the company incurred a net loss of Rs.11.47 Crores during the year 2002-03, has recovered in the year 2003-04 by making a profit of Rs.21.31 lakhs. Performance in 2004-05, 2005-06 & 2006-07 has also improved with a Net Profit of Rs.3.86 Crores, Rs. 7.11 Crores and Rs.11 crores respectively.
			Though the losses incurred in 2002-03 & 2003-04 were adjusted against General Reserves of the company, provisions of Sec.348 and 349 of the Companies Act, 1956 require the adjustment of these losses against the profits made in the subsequent years for determining the profits to compute the remuneration to Managerial Personnel.
			The said losses have been adjusted completely with the end of financial year 31.03.2007. This resolution is placed by way of abundant caution and to protect the minimum remuneration in the event of any unforseen circumstances.
	ii)	Steps taken or proposed to be taken for improvement.	The company has already has been turned around and is making profits.
			The shareholders are also requested to refer to the Managements' Discussion & Analysis Report included in Directors' Report for further details.
	iii)	Expected increase in productivity and profits in measurable terms	The company has made a profit of Rs.17 Crores & Rs.12 Crores before tax during the year 2006-07 & 2005-06 respectively. The company expects to improve upon this performance in the coming years. The company expects to grow at 15% per annum.
IV	DIS	CLOSURES	The details of the remuneration package of S. Ravichandran are furnished in Annexure 1.
			The other disclosures required are furnished under the Column "Disclosures" in our Report on Corporate Governance.

## **ANNEXURE 1**

## **REMUNERATION DETAILS\***

Α.	Salary	Rs. 1,25,000 per month for the period 5th February, 2007 to 31st March 2007 and Rs. 1,50,000 per month from 1st April, 2007 (in the pay scale of Rs. 1,00,000 - 3,00,000)
В.	<ol> <li>Housing</li> <li>Gas, Electricity &amp; Water</li> <li>Medical</li> <li>Leave Travel Assistance</li> <li>Club Fees</li> <li>Personal Accident Insurance</li> </ol>	House Rent Allowance of 60% of the salary over and above 10% payable by the appointee. The expenditure incurred by the Company on Gas, Electricity, Water, Furnishings etc., shall be valued as per Income Tax Rules, 1962 subject to a ceiling of 10% of the salary. One month's salary in a year or three month's salary over a period of three years for self, wife, children and dependents.  For self and family, to and fro Airfare to any place in India once a year. Fees for two clubs not including admission and life membership fee. Personal accident cover, as per the rules of the company.
C.	<ol> <li>Other Benefits</li> <li>Provident Fund contribution</li> <li>Superannuation contribution</li> <li>Leave and Leave encashment benefits</li> <li>Gratuity</li> </ol>	<ul> <li>As per rules of the company</li> </ul>
D.	1. Car 2. Telephone	Free use of Company maintained car with driver. Telephone at residence
Ε.	Performance Bonus Commission	As decided by the Remuneration Committee / Board within the ceiling of 1.5% of the Profits of the Company as computed under Sec. 198 of the Companies Act, 1956 for each financial year.

The above remuneration and benefits from A to E mentioned above with basic pay as revised by the Board from time to time within the pay scale will be paid as Minimum Remuneration subject to the ceilings prescribed under Schedule XIII to the Companies Act, 1956. In case such minimum remuneration exceeds the ceiling, necessary application will be made to the Central Government.

## **DIRECTORS' REPORT**

# (Including Managements' Discussion and Analysis Report)

Your Directors have pleasure in presenting their Fifty First Annual Report, together with the Audited Accounts of the Company, for the year ended 31st March 2007 as follows:

#### FINANCIAL RESULTS

(Rupees in lakhs)

	2006-07	2005-06
Sales (inclusive of excise duty)	29325	23183
Other income	66	2
Profit before tax	1660	1200
Net Tax Provision	483	489
Net Profit	1177	711
Transfer to General Reserve	120	72
Proposed Dividend (including tax)	398	323
Surplus carried to balance sheet	658	316

#### **REVIEW OF PERFORMANCE**

Your Company continued to travel on the aggressive growth path both in terms of volume and value. During the year ended 31st March 2007, your Company registered 26.5% growth in sales. Your Company could have achieved a higher growth, but for the industrial unrest that affected the Hosur manufacturing complex of your Company during November 2006 to March 2007. Though your Company had made alternative arrangements, certain specific items and export models could not be manufactured, thus affecting the sales and profits to an extent. Your Company achieved a Pre-tax profit of 16.60 Crores thus registering a growth of 38% while the Post tax Profit registered a growth of 66% from Rs.7.11 Crores to Rs.11.77 Crores. Earnings per Share grew from Rs.6.27 to Rs.10.37.

A detailed analysis is provided under the section 'Management's Discussion and Analysis'.

## MANAGEMENTS' DISCUSSION AND ANALSYIS

#### A. INDUSTRY SCENARIO

The buoyancy seen in the economy in the last few years continued during 2006-07. Notwithstanding a higher rate of inflation affecting the disposable income of the people, the consumer off take was encouraging.

Your Company operates in the kitchen appliances segment with a wide range of product categories consisting of Pressure Cookers, Non-stick Cookware, Gas Stoves and Domestic Kitchen Appliances. The key product category of your Company is Pressure Cookers which is shared amongst organized national branded players, regional players and unorganized players. The market is equally divided between organized branded players and others. In the other product categories also, the market structure is similar but the share and role of regional brands and unorganized players is quite high.

#### B. OPPORTUNITIES, THREATS AND COMPANY'S RESPONSE

Your Company has been building upon its core strengths of brand, manufacturing, designing, distribution, sourcing and service capabilities. These strengths and the buoyancy in the domestic economy over the past four years have been presenting interesting opportunities and your Company has been taking advantage of the same wherever viable besides creating opportunities for itself. Thus your Company has been able to firmly establish its brand over several product categories travelling beyond pressure cookers and earn the recognition for Prestige as the Super Brand in the kitchen appliance category. Such exploitation of opportunities has made possible the achievement of a compounded average growth rate of over 25% in the last four years. As mentioned in the last report, it will be your Company's endeavour to pursue continuous introduction of new products, expansion and consolidation of its exclusive retail chain 'Prestige Smart Kitchen', tapping the emerging large and medium retail formats, rural and export markets.

The threats continue to be from unorganized players and regional brands that compete with unviable low pricing strategies. Your Company has been adopting different strategies to stay above such competition and has also been growing at a pace faster than the industry average. Competition from China continues to be a threat in the export markets.

# C. ANALYSIS OF PERFORMANCE:

a. Your company operates in a single segment-Kitchen Appliances. The products include Pressure Cookers, Non-stick Cookware, Kitchen Electrical Appliances and Gas Stoves. The turnover of these product categories is given in the following table.

(In Rupees Lakhs)

	20	006-07		2		
	Domestic	Domestic Export Total			Export	Total
Pressure Cookers	14923	1416	16339	12249	1481	13730
Non-stick Cookware	4321	28	4349	3542	32	3574
Kitchen Electrical Appliances	3865	-	3865	2163	-	2163
Gas Stoves	3162	-	3162	2254	1	2254
Others	1519	90	1609	1375	87	1462
Total	27790	1534	29324	21583	1600	23183

- b. Domestic Sales registered a growth of 28.75 % while exports remained at the same level. The industrial unrest in the last four months of the year under report affected sales especially against export orders.
- c. The growth in non-traditional product lines like kitchen electrical appliances and gas stoves has been very impressive at 79% and 40% respectively.
- d. In spite of severe cost push due to high aluminum and steel prices, your Company was able to improve its EBIDTA/Sales ratio to 8.75% through operational efficiencies.
- e. Your Company's new products including Prestige Nakshatra are well received in the market. The number of new products launched was 89 in 7 categories. Selective introduction of Modular kitchens is showing encouraging response.
- f. Expansion of exclusive Prestige Smart Kitchen retail net work was carried out at a greater pace than budgeted. The number of outlets as at the end of 31.3.2007 was180 (Previous Year 80). The network now covers 11 States and 111 towns. The network contributes to nearly 15% of domestic sales.
- g. The increase in absolute interest burden was directly as a result of increased level of borrowing caused by higher investments in working capital and ongoing capital expenditure programmes. However interest as a ratio to Sales has been coming down steadily and stood at 2.3%.

#### D. OUTLOOK

The opportunities that are available to your Company and the strategy to exploit them have already been detailed in the preceding sections. During the year 2007-08 your Company will focus on consolidation, improvement in revenue realizations and asset productivity.

#### E. RISKS AND CONCERNS

The general inflationary trend and the consequent increase in interest rates is a cause for concern for the industry in general. The increase in costs of inputs can put pressure on margins if there be resistance in the market for end product price increases.

# F. FINANCES AND INTEREST RATE STRUCTURING

During the year there was no change in the equity capital. There was increase in debt burden by about Rs.16 crores commensurate with the capital expenditure outlay and investments in working capital to fund higher growth. In spite of increase in the debt burden the interest cost as a ratio to sales was kept at a lower level of 2.3% of Sales. The gearing is expected to come down significantly during the year 2007-08.

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#### G. INVESTMENTS

There was no change in the investments as compared to the previous year.

#### H. INTERNAL CONTROL SYSTEMS

Your Company is continuously improving the internal control system in all the areas of operation including the effective monitoring of Prestige Smart Kitchens established across the length and breadth of the country. Your Company is in an advanced stage of implementing the ERP programme – SAP and this will further improve the internal control systems.

#### I. DEVELOPMENTS IN HUMAN RESOURCES

The direct employment strength stood, at 769 as compared to 724 in the previous year. There was industrial unrest in the Hosur manufacturing complex from 14th November 2006 to 31st March 2007 in connection with long-term settlement. A long-term settlement was signed before the conciliation authorities on 2nd April 2007 which provides for improved productivity and greater flexibility in deployment of workmen across functions and units.

#### **CAPITAL EXPENDITURE & EXPANSION PLANS**

The expansion and capital expenditure programme outlined in the last report is progressing as per plans. The Coimbatore Unit started commercial production during April 2006. The Uttarakhand Unit is slated to commence commercial production during June 2007.

#### PROPERTY DEVELOPMENT

The stand-by manufacturing activity in Bangalore is slated for closure during first half of the current financial year 2007-08. Your Company has negotiated a Joint Development Agreement for development of this property. Change in land use from industrial to commercial has been obtained. The property is proposed to be developed into a Mall of international standards and your Company will be entitled to a significant portion of mall space which can fetch sizeable revenues once the project is completed. Revenue stream from this development can be expected from the financial year 2010.

#### MANTTRA INC.

The industrial unrest in your Company's Hosur Unit affected the supplies to the US market and this in turn affected the performance of the subsidiary adversely. However, the current year appears to be promising . The investment in the subsidiary being a long-term and strategic one, no provisioning is considered necessary at this stage. The Annual Report of the subsidiary and the statement as required under Section 212 of the Companies Act, 1956 are annexed to this Annual Report.

#### **DIRECTORS**

Mr. Ajay I. Thakore, Dr. (Mrs.) Vandana R Walvekar and Mr. K. Shankaran retire by rotation and are eligible for re-election. The information on these retiring directors are provided in the Notice calling the Annual General Meeting. Mr. S. Ravichandran was reappointed as Managing Director for a further period of five years from 5.2.2007 and necessary resolutions seeking the approval from the Shareholders are being placed at the ensuing Annual General Meeting.

#### **FIXED DEPOSIT**

The Public Deposits aggregated to Rs. 318 lakhs as on 31st March 2007. There were no unclaimed deposits which remained unpaid as on that date.

#### DIVIDEND

Your directors recommend payment of a dividend Rs.3.00 per share for the financial year 2006-07.

#### **FUTURISTIC STATEMENTS**

This Directors' Report and the Managements' Discussion and Analysis included there in may contain certain statements, which are futuristic in nature. Such statements represent the intentions of the management and the efforts being put in by them to realize certain goals. The success in realizing these goals depends on various factors both internal and external. Therefore, the investors are requested to make their own independent judgments by taking into account all relevant factors before taking any investment decision.

#### CORPORATE GOVERNANCE

Report on Corporate Governance is separately presented as part of the Annual Report. Managements' Discussion and Analysis is included in this Directors' Report in the preceding sections.

#### **EMPLOYEES**

The particulars as required under Sec.217 (2A) of the Companies Act, 1956 are given in the Annexure to this report.

#### **AUDITORS**

M/s. S. Viswanathan, Chartered Accountants retire at the ensuing Annual General Meeting and are eligible for reappointment.

#### **LISTING**

Your Company's shares are listed in the Bombay Stock Exchange and National Stock Exchange and the listing fees for these two exchanges have been paid.

#### FOREIGN EXCHANGE EARNINGS

The details of foreign exchange earnings and outflow are given in the annexure to the Directors' Report.

#### CONSERVATION OF ENERGY AND RESEARCH AND DEVELOPMENT

The measures related to conservation of energy, etc., are covered in the annexure to this Report pursuant to Section 217(1) (e) of the Companies Act, 1956.

#### DIRECTORS' RESPONSIBILITY STATEMENT

As required by Sec 217 (2AA) of the Companies Act, 1956 your directors confirm

- 1. that in the preparation of the annual accounts, the applicable accounting standards have been followed, along with proper explanation relating to material departures;
- 2. that they have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent, so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for that period;
- 3. that they have taken proper and sufficient care for the maintenance of adequate accounting records, in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities; and
- 4. that they have prepared the annual accounts on a going concern basis.

#### **ACKNOWLEDGEMENTS**

Your Directors deeply appreciate and acknowledge the significant and continued co-operation given to your Company by the Bankers, Financial Institutions and the employees of the Company.

For and on behalf of the Board

(T T JAGANNATHAN) EXECUTIVE CHAIRMAN

Place: Bangalore Dated: 14<sup>th</sup> June 2007

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Information as per Section 217(1) (e) of the Companies Act, 1956 read with Companies (Disclosure of Particulars in the report of the Board of Directors) Rules, 1988 for the year ended 31st March 2007.

- A. CONSERVATION OF ENERGY AS PER FORM A Not Applicable.
- B. PARTICULARS AS PER FORM B RESEARCH & DEVELOPMENT

Constant efforts are made to improve the quality of the product and upgrade the Manufacturing Process of all the products of the Company. During the year your Company has received registration for three patent applications. One design application was made during the year.

- C. FOREIGN EXCHANGE EARNINGS & OUTFLOW
  - 1) Inflow

Export of Goods (FOB) - Rs. 1515 lakhs

2) Outflow

Import of Goods & Others - Rs. 1623 lakhs

For and on behalf of the Board

(T T JAGANNATHAN) EXECUTIVE CHAIRMAN

Place: Bangalore Dated: 14<sup>th</sup> June 2007

# Annexure to the Directors' Report 2006 - 2007

# **Particulars of Employees**

Information as per Section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975 and forming part of the Directors' Report for the year ended 31st March, 2007

Name	Designation	Qualification	Experience in years	Remune- ration Rs.	Age	Commence- ment of Employ- ment	Particulars of last Employment
T T Jagannathan *	Executive Chairman	B.Tech (IIT, Chennai) M.S. (Operations Research) Cornell University New York	36	4034040	58	01/01/1975	G.M., TT Maps & Publications Ltd.,
S. Ravichandran *	Managing Director	B.Tech., P.G.D.B.A	34	4142550	55	05/02/1997	President Maxworth Orchards (India) Ltd., Chennai
K. Shankaran	Director & Secretary	B.Com., AICWA FCS, MAC	33	2790676	53	09/10/1990	Secretary Spencer & Co., Ltd.,Chennai

Notes: Remuneration includes P.F., Gratuity, Contribution to Superannuation Scheme, Housing, etc., wherever applicable.

None of the employees excepting Mr. T T Jagannathan is a relative of any of the Directors. Mr. T T Jagannathan is the brother of Mr. T T Raghunathan, Director and husband of Dr. (Mrs.) Latha Jagannathan, Director.

For and on behalf of the Board

(T T JAGANNATHAN) Executive Chairman

Place: Bangalore Dated: 14th June 2007

<sup>\*</sup> Term of employment is contractual

## REPORT ON CORPORATE GOVERNANCE

## 1. Philosophy

In line with the tradition of the TTK Group, the Board of Directors of TTK Prestige Limited view their role as Trustees of the various stakeholders and the society at large and it is their endeavour to observe best corporate governance practices which inter-alia include transparency, accountability, and fairness in all dealings and pursuing a policy of appropriate disclosures and communication.

It is the philosophy of the Board that the Company continues to follow fair business and organizational practices to fulfill the mission of Quality Consumer Products at Affordable prices and in the process deliver long term sustainable shareholder value. It is also the Philosophy of the Board that Practice of Corporate Governance should travel beyond Statutory Requirements and further encompass social responsibilities.

The Board of Directors believe that Excellence in Corporate Governance Practices can be achieved only if the spirit of Corporate Governance is followed right from the top management to the last level employee of the Company.

#### 2. Board of Directors

The Board consists of 10 Directors. The composition of the Board conforms to the Listing Agreement as per the details given below:

Category	Name of the Director
Promoter /Executive Director	Mr. T T Jagannathan
	Executive Chairman
Promoter/Non-Executive Directors	Mr. T T Raghunathan
	Dr. (Mrs.) Latha Jagannathan
Non-Promoter/ Executive Directors	Mr. S. Ravichandran (Managing Director)
	Mr. K. Shankaran (Director & whole-time Secretary)
Non-Executive Independent Directors	Mr. Ajay I. Thakore
	Mr. R. Srinivasan
	Dr. (Mrs.) Vandana R. Walvekar
	Mr. Dileep Kumar Krishnaswamy
	Mr. Arun K. Thiagarajan

## 3. Board Meetings, Attendance and other directorships.

The company held 6 Board meetings during the period 1-4-2006 to 31.3.2007. The dates of the meetings are 25<sup>th</sup> May, 2006, 20<sup>th</sup> June, 2006, 15<sup>th</sup> July, 2006, 29<sup>th</sup> August, 2006, 18<sup>th</sup> October, 2006, & 30th January, 2007. The attendance particulars are as follows:

Name of the Director		Attendance Particulars		No. of other directorships and committ member / chairmanship		
	Board Meetings	Last AGM	Other Directorships	Committee Memberships	Committee Chairmanships	
Mr. T T Jagannathan	6	Yes	6*	-	-	
Mr. T T Raghunathan	4	No	4	-	-	
Dr. (Mrs.) Latha Jagannathan	5	Yes	1	-	-	
Mr. Ajay I. Thakore	6	Yes	3	1	-	
Mr. R. Srinivasan	4	Yes	12	4	3	
Dr. (Mrs.) Vandana R. Walvekar	3	Yes	-	-	-	
Mr. S. Ravichandran	5	Yes	2*	-	-	
Mr. K. Shankaran	6	Yes	3*	3	-	
Mr. Dileep Kumar Krishnaswamy	6	Yes	-	-	-	
Mr. Arun K. Thiagarajan	4	Yes	11	8	1	

Other directorship does not include private companies.

<sup>\*</sup>includes directorship of one overseas subsidiary.

#### 4. Audit committee:

The Company has complied with the requirements of Clause 49 of the Listing Agreement of the Stock Exchange and Section 292A of the Companies Act, 1956 as regards composition of Audit Committee.

The Audit Committee consists of three Non-executive Independent Directors. The Committee has held five meetings during the financial year 2007 i.e., 25<sup>th</sup> May 2006, 20<sup>th</sup> June 2006, 15<sup>th</sup> July 2006, 18<sup>th</sup> October 2006, and 30<sup>th</sup> January 2007. The Composition of the Audit Committee as on 31<sup>st</sup> March 2007 and the attendance of members at the meetings of the Audit Committee held during the financial year 2007 are as follows:

Members of the Audit Committee	No. of meetings attended
Mr. Ajay I. Thakore (Chairman)	5
Dr. (Mrs.) Vandana R. Walvekar	5
Mr. R. Srinivasan	5

The Audit Committee Meetings were also attended by the Statutory / Internal Auditors, wherever necessary.

The Audit Committee is responsible for overseeing the Company's financial reporting process, reviewing the quarterly / half yearly / annual financial statements, reviewing with the management the financial statements and adequacy of internal audit function, recommending the appointment / re-appointment of statutory auditors and fixation of audit fees, reviewing the significant internal audit findings/ related party transactions, reviewing the Managements' Discussion and Analysis of financial condition and result of operations and also statutory compliance issues. The Committee acts as a link between the management, external and internal auditors and the Board of Directors of the Company.

The Committee has discussed with the external auditors their audit methodology, audit planning and significant observations / suggestions made by them. The Committee has also discussed major issues related to risk management and compliances.

In addition, the Committee has discharged such other role / function as envisaged under Clause 49 of the Listing Agreement of the Stock Exchange and the provisions of Section 292A of the Companies Act, 1956.

#### 5. Remuneration Committee:

The Remuneration Committee consists of three Non-executive Independent Directors namely, Mr. Ajay I. Thakore as Chairman and Dr.(Mrs.) Vandana R. Walvekar & Mr.R.Srinivasan as Members of the Committee.

The role of the Remuneration Committee is to recommend to the Board, the remuneration package of the Executive Directors. Remuneration of Executive Directors is governed by the external competitive environment, track record, potential and performance of the executive and performance of the Company.

The Company has a credible and transparent Policy in determining and accounting for the remuneration of the Executive / Non-executive Directors. Their remuneration is determined in accordance with the experience and nature of responsibilities as well as industry standards. The same is subject to the approval of the Remuneration Committee of the Board of Directors and the Members.

The Board shall from time to time provide requisite guidelines / scope of work for the Remuneration Committee and the Committee will discharge such other functions as are required under the provisions of the Listing Agreement and the Companies Act, 1956.

The Remuneration Committee met twice during the year under review, on: 20th June 2006 and 30th January 2007.

#### 6. Directors' Remuneration

The details of remuneration paid to whole-time directors for the year 2006-07 are as follows:

Name/Designation	Salary Rs.	HRA and other allowances Rs.	Contribution to PF and other funds Rs.	Performance Bonus Commission Rs.	Total Rs.	Tenure of appointment
T T Jagannathan Executive Chairman	1200000	2400000	434040	-	4034040	5 years from 1 <sup>st</sup> July 2003
S. Ravichandran Managing Director	1500000	1376806	542550	723194	4142550	5 years from 5 <sup>th</sup> Feb 2007

The Managerial remuneration paid to the Wholetime Directors is within the ceiling prescribed under Schedule XIII to the Companies Act, 1956.

The Company currently does not have Stock Option Schemes.

The company paid sitting fees of Rs.10,000/- per meeting of the Board/Committee, attended to each of the non-executive directors during the year 2006-07. No other payment is made to the Non-executive Directors.

#### 7. Shareholders'/Investors' Grievance Committee

This committee consists of Mr. T T Jagannathan, Mr. S. Ravichandran, Mrs. Latha Jagannathan and Mr. K. Shankaran. This committee is chaired by Mrs. Latha Jagannathan, a non-executive director. The committee's scope includes issue of duplicate share certificates, overseeing of process of redressal of investor grievances and the performance of the Registrars and Share Transfer Agents. The power to approve share transfers is delegated to Mr K. Shankaran, Director and a few other executives of the company. Share transfers are approved on a weekly basis.

The Board has designated Mr. K. Shankaran, Director and Company Secretary, as the Compliance Officer.

The total number of complaints received and replied to the satisfaction of shareholders during the year under review, was 81. No requests for dematerialization were pending for approval as on 31st March, 2007.

The committee met once during the year.

#### 8. Particulars of Directors appointed/re-appointed.

#### a. Mr. Ajay I. Thakore

Mr. Ajay I. Thakore retires by rotation and is eligible for re-election.

Mr. Ajay I. Thakore is a qualified Chartered Accountant and a practising Advocate & tax consultant. He has been on the Board of the company since 1974.

He is the Chairman of Chandramouli Holding & Leasing (P) Ltd and Director of Madhav Marbles & Granites Ltd. and Ardheesh Chemicals Pvt. Ltd.

Mr. Ajay I. Thakore is the Chairman of Audit Committee and Remuneration Committee of the Company and also a member of Audit Committee of Madhav Marbles & Granites Ltd.

## b. Dr. (Mrs.) Vandana R. Walvekar

Dr. (Mrs.) Vandana R. Walvekar retires by rotation and is eligible for re-election.

Dr. (Mrs.) Vandana R. Walvekar is a Gynaecologist. She has been on the Board of the Company since 1975.

She is a member of Audit Committee & Remuneration Committee of the Company.

#### c. Mr. K. Shankaran

Mr. K. Shankaran retires by rotation and is eligible for re-election.

Mr. K. Shankaran is a qualified Cost & Management Accountant and Company Secretary and he has been the whole time Secretary of the Company since 1990. He was inducted into your Board from 1993.

Mr. K. Shankaran is also on the Board of TTK Healthcare Limited, Prestige Housewares (I) Limited, TTK Healthcare Services (P) Ltd, TTK Services (P) Limited and Manttra Inc. USA.

He is a member of Shareholders'/Investor Grievance Committee of the Company and member of Audit Committee, Shareholders' / Investor Grievance Committee & Remuneration Committee of TTK Healthcare Limited.

## 9. General Body Meetings

Location and time for last 3 Annual General Meetings were:

Year	Location	Date	Time	No. of Special resolutions passed
2003-04	78, Old Madras Road, Dooravaninagar, Bangalore	27.9.2004	11.00 a.m.	-
2004-05	78, Old Madras Road, Dooravaninagar, Bangalore	23.8.2005	11.00 a.m.	1
2005-06	78, Old Madras Road, Dooravaninagar, Bangalore	29.8.2006	12.00 noon	3

No Postal Ballot was conducted during the financial year 2006-2007. However, the Company had sent a Postal Ballot notice dated 21st June, 2007 as per Section 372A of the Companies Act, 1956 for the approval of Shareholder and return.

#### 10. Disclosures:

#### (a) Related Party Disclosure:

During the year under review, no transaction of material nature has been entered into by the Company with its promoters, the directors or the management, their subsidiaries or relatives, etc., that may have potential conflict with the interests of the Company. The Register of Contracts containing transactions, in which directors are interested, is placed before the Board regularly.

## (b) Compliances by the Company:

There has been no instance of non-compliance by the Company on any matter related to Capital Markets during the last three financial years. Hence, the question of penalties or strictures being imposed by SEBI, the Stock Exchanges or any statutory authorities does not arise.

#### (c) Whistle Blower Policy:

The Company does not have a formal whistle blower policy. However, access to Audit Committee is made available to every employee.

## (d) The details of compliance with Mandatory / Non Mandatory requirements :

The Company has complied with all the mandatory requirements of the Corporate Governance Code including Board Composition, Audit Committee, Share Holders Grievance Committee, Disclosures to be made to the Board and Audit Committee including related party transactions, Accounting treatments, Risk Management etc.

With respect to Non-mandatory requirements, the Company has a Remuneration Committee in place and has no qualifications in the Auditors Report.

#### 11. Means of Communication:

While the Annual Report is sent to household address of shareholders, quarterly results are published in leading newspapers and are also available on Company's website www.ttkprestige.com and SEBI's website sebiedifar.nic.in

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All other communications of the company related to the developments of the company are communicated to Stock Exchanges, Press and also published on the website of the company. Presentations, if any, made at Analyst Meets are displayed on the Company's website.

Managements' Discussion and Analysis Report is separately provided in this Annual Report as part of Directors' Report.

## 12. General Shareholder Information

## a. Date, Time and Venue of Annual General Meeting

Date and Time
 Venue
 10<sup>th</sup> August, 2007 at 12.05 p.m.
 Rotary Club of Bangalore

No. 20, Lavelle Road, Bangalore - 560 001.

b. Financial Calendar

Annual General Meeting 10<sup>th</sup> August, 2007

Quarterly Results - 30.6.2007

Quarterly Results - 30.9.2007

Quarterly Results - 31.12.2007

Quarterly Audited/Annual

Results - 31.3.2008

10<sup>th</sup> August, 2007

Last week of July, 2007

Last week of October, 2007

Last week of January, 2008

Last week of June, 2008

c. Book Closure dates - AGM 3rd August 2007 to 10th August 2007 (both days inclusive)

d. Dividend payment date

The dividend will be paid on or before 8th September 2007

e. Listing of Equity Shares on Your Company's shares are listed in Mumbai Stock Exchange and National Stock Exchange and the annual listing fees for these two stock exchanges have already been paid.

f. Stock Code

Trading Symbol & Code

Bombay Stock Exchange - TTK PRESTIGE - 517 506

Trading Symbol N.S.E \_ TTKPRESTIG

g. Demat ISIN Numbers in INE690A01010

Media Coel

NSDL & CDSL

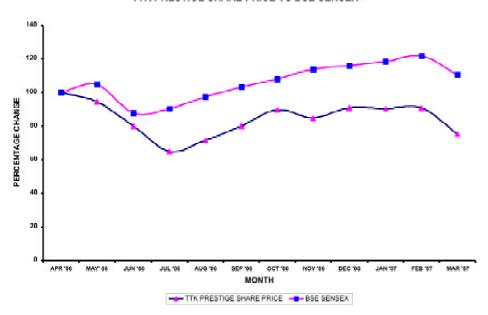
## h. Stock Market Data (National Stock Exchange)

Month	NATIO	NAL STOCK EXCH	IANGE	MUMBAI STOCK EXCHANGE			
	High	Low	Volume	High	Low	Volume	
Apr 2006	165.00	140.00	358745	166.00	136.05	247892	
May 2006	156.00	110.05	238143	156.90	100.00	112343	
Jun 2006	130.00	71.10	492086	133.00	72.80	218783	
Jul 2006	108.30	90.00	133475	108.00	90.00	57552	
Aug 2006	118.00	92.65	129689	118.80	91.30	69198	
Sept 2006	132.10	111.00	214551	133.00	110.45	173040	
Oct 2006	149.00	121.10	147754	149.00	121.50	134034	
Nov 2006	141.95	115.00	98902	141.00	109.00	120724	
Dec 2006	151.85	120.05	314116	151.00	124.00	269518	
Jan 2007	149.00	125.00	358049	150.00	123.60	419038	
Feb 2007	148.00	121.00	181544	151.00	110.00	243308	
Mar 2007	125.90	93.00	212179	125.00	91.50	189897	

## i) Stock Performance Vs BSE Sensex:

Month	TTK Share Price (High)	% Change	BSE Sensex (High)	% Change
APRIL '06	166.0	-	12102.00	-
MAY '06	156.9	-5	12671.11	5
JUNE '06	133.0	-20	10626.84	-12
JULY '06	108.0	-35	10940.45	-10
AUGUST '06	118.8	-28	11794.43	-3
SEPTEMBER '06	133.0	-20	12485.17	3
OCTOBER '06	149.0	-10	13075.85	8
NOVEMBER '06	141.0	-15	13799.08	14
DECEMBER '06	151.0	-9	14035.30	16
JANUARY '07	150.0	-10	14325.92	18
FEBRUARY '07	151.0	-9	14723.88	22
MARCH '07	125.0	-25	13386.95	11

#### TTK PRESTIGE SHARE PRICE VS BSE SENSEX



# j. Registrars & Transfer Agents :

Share transfer and communication regarding share certificates, demat, dividends change of address etc.,

# k. Share Transfer system

Karvy Computershare (P) Limited Plot No. 17 - 24, Vittal Rao Nagar Madhapur, Hyderabad - 500 081.

In compliance of SEBI requirement, Share transfers are entertained, both under Demat Form and Physical Form.

Share Transfers in respect of physical shares are normally effected within 10-15 days from the date of receipt.

Demat requests are put through as per NSDL / CDSL guidelines.

# I. Shareholding Pattern as on 31st March, 2007:

CATEGORY	NO. OF SHARES HELD	% OF SHAREHOLDING
A. Promoter's holding*		
Promoters & their relatives	8212964	72.36
B Non-Promoters Holding		
1. INSTITUTIONAL INVESTORS	6779	0.06
2. OTHERS		
a. Private Corporate Bodies	388011	3.43
b. Indian Public	2558120	22.54
c. NRIs**	134484	1.19
d. Any Other (please specify)		
Clearing Members	42082	0.37
Directors / Relatives / Associates		
(Independent and not in control of the company)	5944	0.05
GRAND TOTAL	11348384	100.00

<sup>\*</sup> Promoters include TT Krishnamachari & Co. represented by its partners and constituents of TTK Group. The constituents of TTK Group include TTK Healthcare Limited, and relatives of the partners of TT Krishnamachari & Co.

# m. Distribution of Shareholding as on 31st March, 2007:

		Shareholders			Sha	ires
Category (Amount)		No. s	%	Total Shares	Rs.	%
1 -	5000	9527	94.02	1072561	10725610	9.45
5001 -	10000	302	2.98	252431	2524310	2.23
10001 -	20000	128	1.26	192206	1922060	1.69
20001 -	30000	50	0.49	124953	1249530	1.10
30001 -	40000	40	0.39	148143	1481430	1.31
40001 -	50000	18	0.18	85056	850560	0.75
50001 -	100000	30	0.30	221606	2216060	1.95
100001 &	Above	38	0.38	9251428	92514280	81.52
Total		10133	100	11348384	113483840	100

# n. Dematerialisation of Shares and Liquidity as on 31st March, 2007:

	No. of Shareholders	No. of Shares	% of Shares
No. of Shareholders in Physical Mode	3920	8669755	76.40
No. of Shareholders in Electronic Mode	6213	2678629	23.60
Total	10133	11348384	100.00

<sup>\*\*</sup> The Company has not issued any GDRs/ADRs, Warrants & Convertible Instruments.

	Deposit	al Securities cory Limited NSDL)	Central De Services (CDS	Limited
	2006-07	2005-06	2006-07	2005-06
Number of Shares Dematerialised	54172	165751	14650	22850
Number of Shares Rematerialised	803	NIL	310	NIL

 Outstanding GDRs / ADRs / Warrants or any convertible Instruments The Company has not issued any GDRs/ADRs/ Warrants & Convertible Instruments.

p. Plant Locations

82 & 85, Sipcot Industrial Complex

Hosur

Dharmapuri District. TN

Myleripalayam Village

Kovai Terku Coimbatore

Tamilnadu - 641 032.

Plot No. 1 A & 2, Dev Bhoomi Industrial Estate

Roorkee, Uttarakhand

- q. Other constituents of the TTK Group within the meaning of "Group" under SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 1997 include:
  - TT Krishnamachari & Co. and its partners & relatives of the partners TTK Healthcare Limited TTK-LIG Limited
  - TTK Healthcare Services (P) Ltd TTK Services (P) Limited TTK Tantex Limited SSL-TTK Limited Prestige Housewares (India) Limited Packwell Packaging Products Limited Pharma Research & Analytical Laboratories
  - Peenya Packaging Products

#### 14. DECLARATION/ CERTIFICATION

- a. **CODE of Conduct**: The Board has laid down a Code of Conduct applicable to all the Directors and Senior Managers of the Company. Necessary certification to this effect is appended to this Corporate Governance Report.
- b. **CEO / CFO Certification**: As per requirements of Corporate Governance Code, the Managing Director and Chief Financial Officer have furnished the necessary Certificate to the Board of Directors with respect to financial statements and Cash flow statements for the year ended 31st March 2007.

## Declaration by Managing Director on Code of Conduct

I, S. Ravichandran, Managing Director of TTK Prestige Limited, do hereby declare that a formal code of Conduct has been laid down by the Board of Directors of TTK Prestige Ltd., which has been made applicable to all the Directors and senior Managers of the Company. The Code of Conduct has been affirmed to by all the Directors and Senior Managers of the Company. The said code of conduct has been posted on the Website of the Company www.ttkprestige.com

Place : Bangalore S. RAVICHANDRAN
Date : 14<sup>th</sup> June 2007 Managing Director

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Auditors' Certificate on Compliance of Conditions of Corporate Governance under Clause 49 of the Listing Agreement.

To the Members of TTK Prestige Limited

We have examined the compliance of conditions of Corporate Governance by TTK Prestige Limited, for the year ended 31st March, 2007 as stipulated in Clause 49 of the Listing Agreements of the said Company with the Stock Exchanges in India.

The compliance of conditions of Corporate Governance is the responsibility of the Company's Management. Our examination was limited to a review of the procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement.

We state that in respect of investor grievances received during the year ended 31st March, 2007, no investor grievances are pending against the Company exceeding one month as per records maintained by the Company which are presented to the Shareholders/Investors' Grievance Committee.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For Messrs. S. VISWANATHAN Chartered Accountants

Place : Bangalore (C.N.SRINIVASAN)
Date : 14th June 2007 Partner

# **AUDITORS' REPORT**To the Shareholders of TTK Prestige Limited

We have audited the attached Balance Sheet of TTK Prestige Limited, as at 31st March 2007, the profit and loss account and also the cash flow statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India in terms of sub-section (4A) of Section 227 of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.

Further to our comments in the Annexure referred to above, we report that:

- i. We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for purposes of our audit;
- ii. In our opinion, proper books of account as required by law have been kept by the company so far as it appears from our examination of those books.
- iii. The balance sheet, profit and loss account and cash flow statement dealt with by this report are in agreement with the books of account.
- iv. In our opinion, the balance sheet, profit and loss account and cash flow statement dealt with by this report comply with the accounting standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956;
- v. On the basis of written representations received from the directors, as on 31st March, 2007 and taken on record by the Board of Directors, we report that none of the directors is disqualified as on 31st March, 2007 from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956;
- vi. In our opinion and to the best of our information and according to the explanations given to us, the said accounts read with notes thereon, give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - a. in the case of Balance Sheet, of the state of affairs of the Company as at 31st March 2007;
  - b. in the case of Profit and Loss Account, of the profit of the Company for the year ended on that date; and
  - c. in the case of the cash flow statement, of the cash flows for the year ended on that date.

For Messrs. S. VISWANATHAN Chartered Accountants

(C.N.SRINIVASAN) Partner Membership No.18205

Place: Bangalore Date: 14<sup>th</sup> June 2007

## **ANNEXURE TO AUDITORS' REPORT**

Referred to in paragraph 3 of our report of even date.

- (i) (a) The Company is maintaining proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) All the fixed assets have not been physically verified by the management during the year but, according to the information and the explanation given to us, there is a regular programme of verification which, in our opinion, is reasonable having regard to the size of the company and the nature of its assets. No material discrepancies were noticed on such verification.
  - (c) According to the information given to us and in our opinion the company has not disposed substantial portion of its fixed assets which will affect the company as a going concern.
- (ii) (a) The inventory has been physically verified during the year by the management. In our opinion, the frequency of verification is reasonable.
  - (b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventory followed by the management were found reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) In our opinion, the company is maintaining proper records of inventory. The discrepancies noticed on verification between the physical stock and books records were not material.
- (iii) (a) There is one wholly owned subsidiary company covered in the register maintained under section 301 of the Companies Act, 1956 to which the company has granted loans. The maximum amount involved during the year was Rs.3.12 Crores and the year-end balance of loan granted to such party was Rs.3.04 crores.
  - (b) The loan granted to the wholly owned subsidiary company listed under section 301, is interest free as per the approval of RBI.
  - (c) There is no stipulation in respect of repayment of principal amount on the above loan granted to the wholly owned subsidiary.
  - (d) There is no overdue amount of loan granted to the above company.
  - (e) The company has taken loan from seven parties and one company covered in the register maintained under Section 301 of the Companies Act, 1956. The maximum amount involved during the year was 9.41 crores and the year end balance of loans taken from such parties was Rs.9.41 crores.
  - (f) In our opinion, the rate of interest and other terms and conditions on which loans have been taken from parties listed in register maintained under section 301 of the Companies Act, 1956 are not, prima facie prejudicial to the interest of the company.
  - (g) There is no overdue amount of loans and interest taken from companies, firms or other parties in the register maintained under section 301 of the Companies Act, 1956.
- (iv) In our opinion and according to the information and explanations given to us, there are adequate internal control systems commensurate with the size of the company and the nature of its business with regard to purchases of inventory, fixed assets and with regard to the sale of goods. During the course of our audit, we have not observed any continuing failure to correct major weaknesses in internal control.
- (v) (a) According to the information and explanations given to us, we are of the opinion that the transactions that need to be entered into the register maintained under section 301 of the Companies Act, 1956 have been so entered.
  - (b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of contracts or arrangements entered in the register maintained under section 301 of the Companies Act, 1956 and exceeding the value of rupees five lakhs in respect of any party during the year have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.

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- (vi) In our opinion and according to the information and explanations given to us, the company has complied with the directives issued by Reserve Bank of India and the provisions of section 58A, 58AA and other relevant provisions of the Companies Act, 1956 and the Rules framed there under wherever applicable. As per information and explanations given to us no order under the aforesaid sections has been passed by the Company Law Board on the Company.
- (vii) In our opinion, the company has an internal audit system commensurate with the size and nature of its business.
- (viii) The Central Government has not prescribed the maintenance of cost records under Section 209(1)(d) of the Companies Act, 1956, for any of the products of the Company.
- (ix) (a) According to the information and explanations given to us and according to the books and records as produced and examined by us, in our opinion, the Company is generally regular in depositing undisputed statutory dues including provident fund, employees' state insurance, income-tax, sales-tax, wealth tax, customs duty, excise duty, cess and other material statutory dues as applicable with the appropriate authorities. According to the information and explanations given to us, there are no arrears of outstanding statutory dues as mentioned above as at 31st March 2007 for a period of more than six months from the date they become payable.
  - (b) According to the information and explanation given to us, there are no dues of sales tax, income tax, customs duty, wealth tax, excise duty and cess which have not been deposited on account of any dispute.
- (x) In our opinion and according to the information and explanations given to us, the Company does not have accumulated losses as at 31st March 2007 and has not incurred cash losses during the financial year ended on that date and in the immediately preceding financial year.
- (xi) According to the information and explanations given to us, the Company has not defaulted in repayment of dues to any financial institution, bank or to debenture holders during the year.
- (xii) According to the information and explanations given to us, the Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- (xiii) The provision of any special statute as specified in clause 4(xiii) of the Companies (Auditor's Report) Order, 2003 are not applicable to the Company.
- (xiv) The Company is not dealing in or trading in share, securities, debentures and other investments.
- (xv) According to the information and explanations given to us, the Company has not given any guarantees for loans taken by others from banks or financial institutions.
- (xvi) In our opinion and according to the information and explanations given to us, the term loans were utilised for the purpose for which the loans were obtained.
- (xvii) Based on the information and explantations given to us and on an overall examination of the balance sheet of the Company, in our opinion, there are no funds raised on a short term basis which have been used for long term investments.
- (xviii) The Company has not made any preferential allotment of shares to parties and companies covered in the Register maintained under Section 301 of the Companies Act, 1956 during the year.
- (xix) The Company has not issued any debentures.
- (xx) The Company has not raised any money from public issue during the year.
- (xxi) According to the information and explanations given to us, during the year, no fraud on or by the Company has been noticed or reported.

For Messrs. S. VISWANATHAN Chartered Accountants

(C.N.SRINIVASAN)
Partner
Membership No.18205

Place: Bangalore
Date: 14th June 2007

# **BALANCE SHEET AS AT 31ST MARCH, 2007**

			Schedule	31s	As at at March 2007	<b>31</b> st	As at March 2006
		LIDAE OF ELINIDA		Rs.	Rs.	Rs.	Rs.
I	SO	URCE OF FUNDS					
	1.	Shareholders' fund					
		Capital	1	113,338,840		113,336,840	
		Reserves and surplus	2 .	437,705,692	551,044,532	359,854,084	473,190,924
	2.	LOAN FUNDS					
		Secured Loans	3	469,197,749		461,505,122	
		Unsecured Loans	4	266,089,000	735,286,749	110,978,000	572,483,122
		Deferred Tax Liability (Net)			30,576,396		5,331,650
		TOTAL			1,316,907,677		1,051,005,696
II	API	PLICATION OF FUNDS					
	1.	FIXED ASSETS					
		Gross Block	5	642,422,815		567,991,597	
		Less: Depreciation	_	346,734,368		324,744,295	
		Net Block Add: Capital Work-in-Progress		295,688,447 62,585,328		243,247,302 9,291,248	
		71aa . capitai work iii i rogicss	-	02,303,320	358,273,775	7,271,240	252,538,550
	2.	INVESTMENTS	6		181,224,316		181,224,316
	3.	CURRENT ASSETS					
		LOANS & ADVANCES	7	700 0/0 700		570 004 705	
		Stock-in-Trade Sundry Debtors	7 8	738,963,798 413,203,643		572,894,725 276,977,640	
		Cash and Bank Balances	9	67,403,980		92,642,969	
		Loans and Advances	10	179,220,085		115,492,952	
			-	1,398,791,506		1,058,008,286	
		Less: Current Liabilities & Provisions	-				
		Liabilities	11	544,205,794		395,263,262	
		Provisions	12	78,304,697		47,759,335	
			-	622,510,491		443,022,597	
		Net Current Assets			776,281,015		614,985,689
	4.	MISCELLANEOUS EXPENDITURE			1,128,571		2,257,141
		TOTAL			1,316,907,677		1,051,005,696

Note: The Schedules referred to above form an integral part of the Balance Sheet.

This is the Balance Sheet referred to in our Report of even date.

For and on behalf of the Board

T. T. Jagannathan S. Ravichandran Ajay I. Thakore For Messrs. S. VISWANATHAN Director Executive Chairman Managing Director Chartered Accountants R. Srinivasan K. Shankaran V. Sundaresan C. N. SRINIVASAN Director & Secretary Vice President - Finance Director Partner

Place : Bangalore Date : 14<sup>th</sup> June 2007

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2007

S		1.	Year ended at March 2007		Year ended st March 2006
		Rs.	Rs.	Rs.	Rs
INCOME					
Sales	13	2,932,498,488		2,318,312,704	
Less: Excise duty relatable to Sales		122,326,287	2,810,172,201	98,333,097	2,219,979,607
Other Income	14		6,618,767		210,901
			2,816,790,968		2,220,190,508
EXPENDITURE					
Material Consumption	15	1,526,118,673		1,187,383,311	
Expenses	16	1,101,601,496		892,809,164	
Depreciation (As per Schedule 5)		22,008,431	2,649,728,600	18,858,995	2,099,051,470
Profit / (Loss) before VRS amortisation & Ta	x		167,062,368		121,139,038
Amotisation of VRS payments			1,128,570		1,128,570
Profit before Tax			165,933,798		120,010,468
Provision for Tax					
- Current Tax (Min. Alternate Tax)	1	18,061,126		9,795,941	
<ul> <li>Fringe Benefit Tax (includes Rs. on account of Previous year)</li> </ul>	757,413	4,961,193		3,600,000	
- Deferred Tax		25,244,746	48,267,065	35,467,471	48,863,412
Profit / (Loss) after Tax			117,666,733		71,147,056
Proposed Dividend			34,045,152		28,334,210
Tax on dividend			5,785,974		3,973,873
Transferred to General Reserve			12,000,000		7,200,000
Profit / (Loss) carried to Balance sheet			65,835,608		31,638,973
Earnings per share			10.37		6.27
Notes on Accounts	17				

This is the Profit & Loss Account referred to in our Report of even date.

For and on behalf of the Board

S. Ravichandran Ajay I. Thakore For Messrs. S. VISWANATHAN T T Jagannathan Director Executive Chairman Managing Director **Chartered Accountants** C. N. SRINIVASAN R. Srinivasan K. Shankaran V. Sundaresan Director Director & Secretary Vice President - Finance Partner

Place : Bangalore Date : 14<sup>th</sup> June 2007

# SCHEDULES FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 31ST MARCH, 2007

			31st March 2007	31st	March 2006
1.	CAPITAL	Rs.	Rs.	Rs.	Rs.
	Authorised Share Capital 15,000,000 Equity Shares of Rs.10/- each		150,000,000		150,000,000
	Issued, Subscribed:				
	11,348,384 Equity Shares of Rs.10/-each out of which 7,869,064 Shares of Rs.10 each allotted as Bonus Shares fully paid-up by capitalisation of Reserves  Less: Calls unpaid	113,483,840 145,000	113,338,840	113,483,840 147,000	113,336,840
2.	RESERVES & SURPLUS :				
	Revaluation Reserve :				
	As per last Balance Sheet Less : Deduction	31,894,361	31,894,361	33,941,938 2,047,577	31,894,361
	Share Premium Account  Less: Calls unpaid	61,410,959 1,160,500	60,250,459	61,410,959 1,176,500	60,234,459
	General Reserve : As per last Balance Sheet Add: Amount transferred from Profit & Loss Account Add: Surplus in Profit & Loss Account	267,725,264 12,000,000 65,835,608	345,560,872	228,886,291 7,200,000 31,638,973	267,725,264
3.	SECURED LOANS		437,705,692		359,854,084
	Term Loan from Canara Bank, M.G. Road Bangalore, secured by equitable mortgage of Land & Buildings and hypothecation of Plant & Machinery and Current assets of the company on paripassu with Bank of Baroda.		31,000,000		59,000,000
	From Bank of Baroda and Canara Bank, secured by equitable Mortgage of Land & Buildings & hypothecation of Plant & Machinery and current assets of the Company on paripassu basis.				
	<ol> <li>Cash Credit</li> <li>Demand Loan</li> <li>ECB Loan</li> </ol>	102,314,629 216,175,620 119,707,500	438,197,749	122,991,372 95,250,000 184,263,750	402,505,122
4.	UNSECURED LOANS		469,197,749		461,505,122
	<ul> <li>Fixed Deposits from Directors</li> <li>Fixed Deposits from Others</li> <li>Inter corporate Deposits</li> <li>Short Term Loan from Bank</li> </ul>		4,200,000 31,889,000 80,000,000 150,000,000		4,200,000 26,778,000 80,000,000
			266,089,000		110,978,000

		GROSS BLOCK	3LOCK			DEPRECIATION	IATION		NET BLOCK	-OCK
	Cost as at 31st March, 2006	Additions during the Year	Deductions during the Year	Cost as at 31st March, 2007	As at 31st March, 2006	Deductions during the Year	Charged during the Year	As at 31st March, 2007	Net Book Value as at 31st March, 2007	Net Book Balue as at 31st March, 2006
	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
Land	83,058,871		,	83,058,871	ı	,	,	,	83,058,871	83,058,871
Leasehold Land	,	23,343,620	1	23,343,620	ı	,	1		23,343,620	'
Buildings	127,414,082	6,158,900	,	133,572,982	89,528,836		2,580,867	92,109,703	41,463,279	37,885,246
Plant & Machinery	267,290,931	25,882,642	1	293,173,573	178,180,416	1	10,952,426	189,132,842	104,040,731	89,110,515
Electrical Installations	16,786,101	2,961,410		19,747,511	10,561,854	1	653,801	11,215,655	8,531,856	6,224,247
Tools, Moulds & Dies	25,173,337	310,035	1	25,483,372	17,260,577	1	2,128,741	19,389,318	6,094,054	7,912,760
Furniture,Fixtures & Fittings	20,024,954	3,515,200	1	23,540,154	15,616,606	,	1,056,645	16,673,251	6,866,903	4,408,348
Office Equipment	16,201,729	3,450,128	1	19,651,857	11,337,166	1	1,296,270	12,633,436	7,018,421	4,864,563
Vehicles	760,326	454,623	39,494	1,175,455	343,045	18,358	101,231	425,918	749,537	417,281
ERP Software	,	7,380,000	1	7,380,000	ı	1	606,863	606,863	6,470,137	'
Total	556,710,331	73,456,558	39,494	630,127,395	322,828,500	18,358	19,679,844	342,489,986	287,637,409	233,881,831
Capital Work- in-Progress	9,291,248	62,585,328	9,291,248	62,585,328	ı	,	•	,	62,585,328	9,291,248
Total	566,001,579	136,041,886	9,330,742	692,712,723	322,828,500	18,358	19,679,844	342,489,986	350,222,737	243,173,079
Motors Cars under Lease	11,281,266	1,014,154	1	12,295,420	1,915,795	1	2,328,587	4,244,382	8,051,038	9,365,471
Grand Total	577,282,845	137,056,040	9,330,742	705,008,143	324,744,295	18,358	22,008,431	346,734,368	358,273,775	252,538,550

			31:	st March 2007	31st March 2006		
6.		/ESTMENTS ares (Quoted) :	Rs.	Rs.	Rs.	Rs.	
	1)	1,440 Equity Shares of Rs. 10/- each, fully paid-up in TTK HEALTH CARE Limited (Market value Rs. 81.50 Ps.)		165,000		165,000	
	Sha	ares (Unquoted) :					
	2)	391,350 Equity Shares of Rs. 10/- each, fully paid-up in TTK Tantex Ltd	3,959,894		3,959,894		
		Less: Reduction in share value Rs.1 per share	391,350		391,350		
		Less: Provision for Diminution in value	3,568,544 3,568,544	0	3,568,544 3,568,544	0	
	3)	5% - 5,000 Optionally Convertible Preference Shares of Rs.100/- each, fully paid up. Less: Provision for Diminution in value	500,000 500,000	0	500,000 500,000	0	
	4)	373,805 Equity Shares of Rs. 10/- each, fully paid-up in Prestige Housewares (India) Ltd.		3,738,050		3,738,050	
	5)	12,500 Equity shares of Rs.10/- each, fully paid-up of M/s. Ind-Global Financial Trust		500,000		500,000	
	6)	131,333 shares of Common Stock of Manttra Inc. USA, wholly owned subsidary of the Company		159,821,266		159,821,266	
	7)	324,860 Equity Shares of Rs.10/- each, fully paid up of					
		M/S. Softel Machines Limited		17,000,000		17,000,000	
				181,224,316		181,224,316	
Note 1) 2) 3) 4)	Ag Ag Ma TTI	gregate value of quoted Investments gregate value of unquoted Investments arket value of quoted Investments K Health care Limited, TTK Tantex Limited and estige Housewares (India) Ltd are group compan	iles	165,000 181,059,316 117,360		165,000 181,059,316 126,432	
7.		OCK-IN-TRADE: alued at cost)					
	-	w Materials		237,596,344		157,972,166	
		ores and Spareparts		8,670,393		8,723,131	
		ork-in-Progress		63,953,562		55,807,901	
		ished Goods		428,743,499		350,391,527	
	(As	s Certified by Management)		738,963,798		572,894,725	

		31st March 2007		31st March 2006	
		Rs.	Rs.	Rs.	Rs
8.	SUNDRY DEBTORS:				
	(Considered good for which the Company holds no Security other than the Debtors' Personal Security)				
	More than 6 months-Considered good (includes due from subsidiary Rs. 9,529,964 P.Y. 2,202,355)		39,387,564		20,443,101
	Other Debts (includes Due from subsidiary : Rs. 8,726,438) P.Y. 17,192,937)		373,816,079		256,534,539
			413,203,643		276,977,640
9.	CASH & BANK BALANCES: Cash on Hand Balances with Scheduled Banks:		448,357		457,557
	In Current Account	41,847,818		63,259,719	
	In Deposit Account	25,107,805	66,955,623	28,925,693	92,185,412
			67,403,980		92,642,969
10.	LOANS & ADVANCES: Recoverable in cash or kind or for value to be received considered good - (includes due from Manttra Inc.,) wholly owned subsidiary amounting to Rs.3.04 crores (P. Y. Rs 3.12 Crores) Maximum amount outstanding during the year Rs. 3.04 Crores (P.Y 3.12 Crores) Balances with Excise Authorities		117,238,398 31,289,455		91,406,185 12,888,629
	Advance Income Tax		30,692,232 179,220,085		11,198,138 115,492,952
11.	CURRENT LIABILITIES:		177,220,000		110,172,702
	Acceptances Sundry Creditors for goods supplied Unclaimed Dividend For Other Liabilities	102,202,318 181,723,310 1,338,168 256,240,541		84,305,168 147,908,444 1,302,528 159,570,732	
	Interest accrued but not due on loans	2,701,457	544,205,794	2,176,390	395,263,262
12.	PROVISIONS:				
	(a) Proposed Dividends		34,045,152		28,334,210
	<ul><li>(b) Provision for Income tax</li><li>(c) Provision for Fringe Benefit tax</li></ul>		29,912,378 8,561,193		11,851,252 3,600,000
	(d) Provision for Dividend Tax		5,785,974		3,973,873
			78,304,697		47,759,335

			31st March 2007	31s	t March 2006
			Rs. Rs	. Rs.	Rs.
13.	SALES:				
	Pressure Cookers & Pressure Pans		1,633,916,318	3	1,372,954,910
	Cookware		434,866,540	)	357,423,015
	Spares & Components		111,193,237	1	110,409,992
	Wheel Skin		6,731,447	1	8,505,401
	Knives		4,810,61		1,416,453
	Gas Stoves		316,196,612		225,371,094
	Kitchen Tools		22,054		-
	Kitchen Electrical Appliances		386,518,145		216,325,422
	Barbecues		2,108,708		173,176
	Modular Kitchen		15,245,014		3,512,561
	Others		341,573		89,166
	Scrap Disposal		20,548,229		22,131,514
	on up bisposur		2,932,498,488		2,318,312,704
14.	OTHER INCOME:				
	Interest on Fixed Deposit with Banks an	d others	913,525	5	1,447,650
	Govt. Compensation accrued on Land ac	equisition		-	3,656,739
	Profit/Loss on sale of Assets		74,154	1	817,626
	Profit/Loss on sale of Shares			-	(964,800)
	Exchange gain/(loss)		4,401,420	)	(6,366,651)
	Others		1,229,668	3	1,620,337
			6,618,767	-	210,901
15.	MATERIAL CONSUMPTION:				
		Tonnes		Tonnes	
	Aluminium	2,775	422,895,055		335,625,587
	Stainless Steel	265	48,372,303		61,256,817
	Others	Various Units	1,145,166,320		791,704,930
			1,616,433,678	3	1,188,587,334
	Add: Opening Stock of Finished				
	Goods & Work-in-Progress		406,199,428	3	403,977,868
			2,022,633,106		1,592,565,202
	Less: Closing Stock of Finished				
	Goods & Work-in-Progress		492,697,06		406,199,428
			1,529,936,045	5	1,186,365,774
	Excise duty differential in				
	Increase( Decrease) in Inventory		(3,817,372	)	1,017,537

			31st March 2007	31st	March 2006
		Rs.	Rs.	Rs.	Rs.
NSES:			150 400 174		14/ 214 001
es, Wages & Bonus			153,438,174		146,314,891
ibution to Gratuity Fun			4,666,093		4,325,968
ibution to P.F. and othe			11,885,177		11,330,542
yees Welfare Expense	25		16,532,540		11,599,292
r & Fuel			29,223,692		29,030,536
y Manufacturing Expe rs & Maintenance:	nses		18,176,669		6,852,131
ngs		2,178,350		4,634,171	
nery		7,285,547		6,734,134	
Assets	_	2,853,398	12,317,295 -	1,597,871	12,966,176
imption of Stores and S	spare parts		11,822,659		9,383,513
			6,863,143		3,874,968
nce			6,018,358		5,805,466
ling & Conveyance			32,426,012		26,226,229
r Vehicle Expenses			4,790,385		3,361,581
ional Sales Tax/TOT			16,275,625		14,132,475
& Taxes			2,231,950		1,501,352
st & Bank Charges :					
terest		68,792,251		55,049,392	
ank Charges	_	11,667,380	80,459,631 -	11,114,184	66,163,576
Rental			18,590		149,237
ge Outwards :					
eight		124,303,743		88,767,556	
surance	_	3,370,052	127,673,795 -	1,862,808	90,630,364
ors Sitting Fees			540,000		200,000
Fees			567,896		444,988
& Professional Charge	S		3,760,543		3,379,366
ge & Communication E			8,912,643		8,596,776
ng & Stationery			4,637,987		4,176,290
tainment Expenses			113,667		181,384
tisement & Selling Exp	seases		223,931,351		191,041,535
oution Expenses	/CI 13C3		58,919,414		52,144,634
nission to Selling agent	ς		10,373,078		6,416,837
llaneous Expenses	J		32,213,328		26,239,191
	ms of subsidiary compar	<b>1</b> V	3,686,419		20,239,191
unt	ns or substated y compat	ıy	216,730,460		152,638,101
tions					
ebts written off			1,520,000		1,658,434
ents writteri ori			874,921 1,101,601,496		2,043,331 892,809,164
			1,101,001,490		892,809,104
s. Viswanathan	For and on behalf o	f the Board			
ccountants					
	T. T. Jagannathan	S. Ra	avichandran	Ajay I.	Thakore
SAN					
· ·· •					
	R. Srinivasan	K. S	hankaran	V. Sund	aresan
alore	Director			Vice Pro	esident - Finance
<b>SAN</b> alore	e	Executive Chairman  R. Srinivasan  Director	Executive Chairman Mar  R. Srinivasan K. Sl Director Director	R. Srinivasan K. Shankaran Director Director & Secretary	Executive Chairman Managing Director Director  R. Srinivasan K. Shankaran V. Sund

## 17. NOTES ON ACCOUNTS

Forming part of the Balance Sheet & Profit and Loss Account (For the year ended 31st March, 2007)

#### 1. Significant Accounting Policies:

#### i) Accounting Concepts:

Financial statements are based on historical cost and on the basis of a going concern. The Company follows the mercantile system of Accounting and recognizes income and expenditure on an accrual basis.

#### ii) Fixed Assets:

Fixed Assets are stated at cost of acquisition inclusive of freight, taxes, insurance, etc. relating to the acquisition including installation/erection charges up to the date the asset is put to use, as applicable.

#### iii) Depreciation:

The Company is providing depreciation on Written Down Value (WDV) method by adopting the rates specified in Schedule XIV of the Companies Act,1956 in respect of all Fixed Assets capitalised up to 31st March,1997. In respect of additions from 1st April 1997, the Company is providing depreciation by adopting Straight Line method specified in Schedule XIV of the Companies Act,1956. ERP Software, being intangible asset is depreciated at 20% on straight line basis in line with AS 26. Depreciation on additions during the year are provided on pro-rata basis.

iv) Sales are stated at net of returns, sales tax and excise duty relatable to sales.

#### v) Valuation of Stocks:

The following basis has been adopted for Valuation of Inventories held as at 31.03.2007.

a) Raw Material/Packing Material - At cost net of cenvat

b) Stores and Sparesc) Work-in-progressd + CostAt costAt direct cost

d) Finished Goods - As per Accounting Standard 2 of ICAI

#### vi) Investments:

These are shown at cost. Dividend income from investments is accounted on declaration by the investee company. Any diminution in value is considered in line with Accounting Standard 13 of ICAI.

#### vii) Retirement Benefits:

In line with AS-15 the Company is providing for accrued liability for Gratuity and Superannuation on the basis of contribution made to respective funds and on the basis of actuarial valuation in respect of Leave Benefit.

#### viii) Foreign Currency Transactions:

Transactions in foreign currency are recorded at exchange rates prevailing at the time of the transactions and exchange difference arising from foreign currency transaction are dealt with in the profit and loss account and capitalised where they relate to the Fixed Assets. Current Assets and Liabilities at year end are being converted at closing rates and exchange gains /losses are dealt with in the profit and loss account, as per AS 11.

## 2. Figures have been rounded off to the nearest rupee.

#### 3 (a) Quantitative particulars - Manufactured Products

Particulars	Installed Capacity	Opening Stock	Production/ Purchases	Sales	Closing Stock
Pressure Cookers & Pans	20,00,000	3,37,696 (3,28,156)	17,83,307 (16,30,920)	18,25,736 (16,21,380)	2,95,267 (3,37,696)
Cookware	5,00,000	2,35,484 (2,41,560)	11,93,184* (11,16,994)	11,79,119 (11,23,070)	2,49,549 (2,35,484)
Wheel skin	NA	Nil Nil	2,500 (3,355)	2,500 (3,355)	Nil Nil

Note: Previous year's figures have been given in brackets.

<sup>\*</sup> Includes purchases 693482 Units (previous year 355253)

## 3. (b) Quantitative particulars - Traded Products

	Knives	Stoves	Electrical Mixie
Opening Stock	9796	24646	50522
	(19673)	(25480)	(37448)
Purchases	209647	224940	166069
	(0)	(171772)	(180596)
Sales	85470	210097	178416
	(9877)	(172606)	(167522)
Closing Stock	133973	39489	38175
	(9796)	(24646)	(50522)

# 4. Value of Opening/Closing stocks

Particulars	Opening Stock Value (Rs.)	Closing Stock Value (Rs.)
Pressure Cookers	189,257,307 (184,842,942)	167,143,000 (189,257,307)
Cookware	53,700,569 (54,689,588)	63,143,122 (53,700,569)
Knives	735,221 (642,834)	5,118,930 (735,221)
Stoves	26,389,657 (25,063,189)	43,851,825 (26,389,657)
Mixie	22,471,255 (20,088,490)	32,213,979 (22,471,255)
Iron Box	5,263,643 (3,212,426)	3,680,967 (5,263,643)
Others	52,573,876 (54,038,284)	113,591,676 (52,573,876)
Total	350,391,528 (342,577,753)	428,743,499 (350,391,528)

#### 5) Investments:

- a) Quoted Investments: These investments are carried at their cost of acquisition. Even though the market value is low compared to cost of acquisition, no provision is required for diminution in value considering the growth prospects of the entities.
- b) UnQuoted Investments in Manttra Inc. (Wholly owned subsidiary)

This being a long term strategic investment and considering the improvement in operational efficiency and future potential, no provision for diminution in the value of investments is considered necessary.

- 6) The previous year's figures have been regrouped and reclassified wherever necessary to make them comparable with the figures of the current year.
- 7) Salaries and Wages includes an additional provision for accrued liability on account of Leave encashment to the extent of Rs. 219,509 (P/Y: Rs.1,984,899) and the cumulative figure is Rs.9,118,544 (P/Y: Rs. 8,899,035). This is as per AS 15 of ICAL.
- 8) Remuneration to Whole time Directors:

	2006-2007 Rs.	2005-2006 Rs.
1. Salary	2,700,000	2,700,000
2. Contribution to Provident & Other Funds	976,590	976,500
3. Performance Bonus Commission	723,194	708,484
4. Other Allowances	3,776,806	3,664,277
	8,176,590	8,049,261

The remuneration stated above represents the minimum remuneration payable under the provisions of Schedule XIII to the Companies Act, 1956.

Since only minimum remuneration is paid to the whole time directors, calculation of managerial remuneration as per section 198 is not applicable.

#### 9) Audit Fee Includes

	2006-2007 Rs.	2005-2006 Rs.
For Audit (including Tax Audit)	393,260	246,739
Certification Fee incl. taxation matters	72,956	96,976
Other matters	30,866	21,275
Out of Pocket Expenses	22,200	79,998

# 10) Earnings in Foreign Exchange:

On account of Export Sale less returns calculated

	2006-2007	2005-2006
a) at FOB basis (Rs.)	151,507,044	158,040,854
b) at CIF Basis (Rs.)	153,406,368	159,993,667

# 11) Expenditure in Foreign Currency:

		2006-2007 Rs.	2005-2006 Rs.
1.	Travelling Expenses	707,400	334,523
2.	Other Expenses	6,219,889	3,407,983
	A. Equity in Manttra Inc. (WOS)	-	44,050,000
	B. Warranty claims of Manttra Inc. (WOS)	-	27,319,700
	C. Reimbursement of Exhibition expenses to Manttra Inc. (WOS)	2,234,146	5,336,065
3.	CIF Value of Imports:		
	Imports (on payment basis) of Raw Materials	153,103,051	78,285,071

12) Interest includes Rs. 21,536,208 towards interest on fixed loan (previous year Rs. 12,612,100) and Rs. 420,000 (previous year Rs. 962,858) being interest on fixed deposit placed by Directors.

#### 13) Contingent Liabilities:

		2006-2007 Rs.	2005-2006 Rs.
a)	Bank Guarantees / LC	86,570,516	56,772,919
b)	Estimated amount of contract remaining to be executed on Capital A/c. not provided for	52,997,377	10,512,928
c)	Securitisation of Accounts Receivables	85,533,541	61,179,114
d)	Tax matters under appeal (IT/ST/ED)	37,818,825	31,914,349
e)	* Fringe Benefit tax not provided for - pending stay obtained from Hon'ble High Court of Karnataka	-	902,000

<sup>\*</sup> Fringe Benefit Tax was paid under protest, since the matter is pending before The Hon'ble High Court of Karnataka. In case of a favourable decision, the Company would be entitled to seek refund of the same.

14) Sundry Creditors include an amount of Rs. 179,557,932, due to SSI Units. The parties to whom Amounts is due beyond 30 days but within the contract period are:

Amrapali Industries, Amarapali Plastic Industries, Arundati Colour Cartons, Bhuvaneswari Engineering Enterprises, Barcode Systems, Classic Packaging, Classic Welding Products private Itd Consolidated Mops, Delite Plastics Moulding Industries, Daxso prints, EssEss Mould Co., Kundgol Cottage Industries, Mohan Industrial Suppliers, Peenya Packaging Products, Prestige Bakelite Moulders, Publicity Products, Rubber General Industries, Sri Momai Engineering Works, Sri Guru Automatics, Shree Momai Products, Taylor Rubber Pvt . Ltd., Uttam Metal Industries, United Buff Manufacturing Company, Vishnu Pressings, Valox Works, V. G. P. Enterprises, Vardhaman Enterprises. Anubhav Enterprises, Aruna industrial works, Gautams, Chethan Automac, D.S. Engineering, D.S. Precision Industrial, Gaurang Home Appliances, Maruthi Packaging Industries, Micro Metal Coats, Evershine industries, P.S. Industries, Ramya Poly Udyog, Raga Precisions, Skyproducts, Sri Balaji enterprises, Sri Raghu Industries, Welflex polymer Pvt. Ltd, Shree pal industries, Sri lakshmi packagings, Precision screws, Alfa fluid piping system (p) ltd, Bangalore, Fareed aluminium p ltd, Fortune plastech, Leo metal private ltd, Pride uttam metal appliances, Santhosh industries, Sree ragava metal works, Sumuka industries, Sri Raghavendra industries, Vijaya lakshmi mettalloids, Aavkar Industries, Acharya Industries, Agathya, Ameen enterprises, Asian springs, Century Extrusions, Contax, Dara Industries, Darshan Enterprises, Els Enterprises, Ess Ell Pest control, Hi fabs, Innova printing & packaging, Kavitha fabs, Manjunatha auto products, Navoday rotographs, Nikunj Eximp enterprises, Prd Enterprises, Radhika Engineering corporation, Soham Precimek (India) Itd, Sri venkateswara printers, Aarudhra enterprises, Amman power printing press, Brahad elastomers, Cast Fab engineers, J.R. Packages Pvt Ltd., Kraftpack cartons, Sidharth industries, South field powders limited, Star plastics, SV rubber industries Amplas Polymer Pvt Ltd., Vikram Industries, Mas Weltech, Maa Sales, Marpol Pvt. Ltd., Shree Momai Fastners Pvt., Ltd., Royal Packaging, Delta Enterprises, Innovations, Vikram Moulding Industries, Chamundi Enterprises, Dhanlakshmi Brass Industries, Srinivasa Industrial Chemicals, Green Line International, Kitchen Gadgets, Kaiser Appliances.

15) The company operates in a single segment of Kitchen appliances.

#### 16) Disclosure as per Accounting Standard 19

The company has acquired certain items of Vehicles on Financial Lease on or after April 1, 2001 amounting to Rs. 12,278,590 (Previous year – 11,281,266)

The Minimum lease rental outstanding as of 31st March 2007 in respect of these assets are as follows: (in Rs.)

	Total Minimum lease Payment outstanding as on		outstand	iterest on ling lease its as on	Minimu	value of im lease its as on
Particulars	31.03.2007	31.03.2006	31.03.2007	31.03.2006	31.03.2007	31.03.2006
Within One year	3,307,440	3,032,400	947,055	1,092,463	2,360,385	1,939,937
Later than one year and not later than 5 Years	7,460,030	9,513,680	1,047,998	1,704,248	6,412,032	7,809,432
Later than 5 years	-	-	-	-	-	-

## 17) Related party transactions as per Accounting standard 18:

# (a) The Company has transactions with the following entities.

Subsidiary: Manttra Inc. USA

Associates:

Prestige Housewares India Limited

Others:

TTK Health Care Limited, Peenya packaging Products, TTK LIG Limited, TT Krishnamachari & Co, TTK Tantex Limited, and TTK Services (P) Limited.

Key Management Personnel and their relatives: Mr.T T Jagannathan, Mr. T T Raghunathan Mr.S.Ravichandran, Mr. K. Shankaran, Dr.(Mrs.) Latha Jagannathan, Dr. T T Mukund, Mr. T T Lakshman, Ms. Aditya and Ms. Bhanu Raghunathan

## (b) Summary of the transactions with the above related parties is as follows:

(in Rs.)

Particulars	Subsidiary	Associates/ Others	Key Management Personnel & Relatives	Total
Sales	24,798,892	773,038	-	25,571,930
Purchases	-	40,328,837	-	40,328,837
Salary	-	-	10,967,266	10,967,266
Interest Payments	-	6,000,000	1,410,000	7,410,000
Others	5,039,183	49,884,954	848,222	55,772,359

# (c) Balances outstanding as on 31.3.2007

Particulars	Subsidiary	Associates/ Others	Key Management Personnel & Relatives
Fixed Deposits (due by the Company)	-	-	14,100,000 (14,000,000)
Loans given (due to the Company)	30,394,000 (31,206,000)	-	-
Amount due to the company against supplies	18,256,402 (19,395,292)	247,062 -	-
Inter Corporate Deposit (due by the company)	-	80,000,000 (80,000,000)	-
Amount Owed by Company against purchases	-	11,433,468 (5,733,041)	-
Investments	159,821,266 (159,821,266)	20,903,050 (20,903,050)	-
Other Current Liabilities	5,039,183 (2,126,557)	- (2,477,518)	726,317 (3,410,816)

### 18) Deferred tax Break-up

(in Rs.)

	31.3.2007	31.3.2006
i) Deferred tax liability related to fixed Assets	30,576,396	28,656,498
ii) Deferred tax asset on account of Accumulated losses as per IT Act, 1961 etc.,	-	23,324,848
Deferred tax (net)	(30,576,396)	(5,331,650)

19) Earnings per share as per accounting standard 20 (AS-20)

(Rs. In Lakhs)

	31.3.2007	31.3.2006
Profit after tax as per Profit and Loss A/c before extra-ordinary items Weighted Average number of Equity Shares used as	1189.11	722.76
Denominator for calculating EPS (in lakhs shares)	113.48	113.48
Earnings per share of Rs.10/- each:-		
Before Extra-ordinary items (Rs.) After Extra-ordinary items (Rs.)	10.48 10.37	6.37 6.27

20) Disclosure required by AS 29 Provisions, Contingent Liabilities and Contingent Assets.

Movement in Provisions (figures in brackets are in respect of the previous year)

(in Rs.)

Particulars	As at 01.04.2006	Additions	Amount used	As at 31.03.2007
Income Tax	11,851,252	18,061,126	Nil	29,912,378
	(2,055,311)	(9,795,941)	(Nil)	(11,851,252)
Fringe Benefit Tax	3,600,000	4,961,193	Nil	8,561,193
	(0)	(3,600,000)	(Nil)	(3,600,000)

Annexure to our Report of date

For and on behalf of the Board

For **Messrs**. **S. VISWANATHAN** *Chartered Accountants* 

T. T. Jagannathan Executive Chairman **S. Ravichandran** *Managing Director* 

Ajay I. Thakore Director

**C.N.SRINIVASAN** 

Partner

R. Srinivasan Director

K. Shankaran
Director & Secretary

V. Sundaresan Vice President - Finance

### BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE

Place	e : Bangalore			
C.N.: Parti	SRINIVASAN ner	R. Srinivasan Director	K. Shankaran Director & Secretary	<b>V. Sundaresan</b> Vice President - Financ
	Messrs. S. VISWANATHAN tered Accountants	T T Jagannathan Executive Chairman	<b>S. Ravichandran</b> <i>Managing Director</i>	<b>Ajay I. Thakore</b> <i>Director</i>
Anne	exure to our Report of Date	For and on behalf of the	e Board	
	761510			Non-stick Cookware
	761510 and 732300			Pressure Cookers
	Item Code No. (ITC Code)			Product Description
/	GENERIC NAMES OF THREE (AS PER MONETARY TERMS)		HE COMPANY	
	Dividend Rate %			30
	Profit/(loss) after Tax Earnings Per Share (in Rs)			11766 <sup>-</sup> 10.3
	Profit/(loss) before Tax			16706
	Total Expenditure			2649729
. •	Turnover	711 7 11 4 1		281679 <sup>-</sup>
IV	PERFORMANCE OF THE CON	<b>Λ</b> ΡΔΝΙ <b>Υ</b>		
	Deferred Tax Liability			(30576
	Net current Assets Miscllaneous Expenditure			1128
	Investments			18122 77628
	Net Fixed assets			35827
	Application of Funds			
	Unsecured loans			266089
	Reserves & Surplus Secured Loans			43770 469198
	Paid up capital			113338
	Sources of Funds			
	Total Assets			1316908
	Total Liabilities			131690
III	POSITION OF MOBILSATION	AND DEPLOYMENT OF FUI	NDS	(Amount in Thousands
	Private Placement			N
	Rights Issue Bonus Issue			Ni Ni
	Public Issue			N
II	CAPITAL RAISED DURING TH	IE YEAR		(Amount in Thousands
	Balance Sheet Date			31.03.200
	State Code			00
	Registration Number / CIN			U31909KA1955PLC001750

### CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH 2007

(as per Accounting Standards AS (3) Issued by the Institute of Chartered Accountants of India)

						(Rup	ees in lakhs)
				As at 31st	March 2007	As at 31st	March 2006
	0.4.01.1.51.014.1.50.01.4		OT!! (IT!50	Rs.	Rs.	Rs.	Rs.
Α.	CASH FLOW FROM Net profit (Loss) Be				1659.34		1200.10
	Adjustments for :	Interest/Divid	n Sale Of Assets lend Recd.	220.08 0.74 (9.14) 687.79 11.29	910.76	188.59 1.46 (14.48) 550.49 11.29	737.35
	Operating Profit b	efore Working	Capital Changes	_	2570.10		1937.45
	Adjustments for :	Decrease In I Increase In In Increase In Ci Increase In O	ventories	(1362.26) (1660.69) 1489.42 (390.19)	(1923.72)	452.72 (187.52) 157.66 (88.76)	334.10
	Cash Generated fr	om Operation	S		646.38		2271.55
	Income Tax (Paid) F	•			(248.38)		(119.00)
	Net Cash from Ope		es	-	398.00		2152.55
	·	J		-			
	CASH FLOW FROM						
			e Of Investments s Of Fixed Assets		(1277.65) 0.00 0.95 9.14 (1267.56)		(231.45) (309.09) 11.66 14.48 (514.40)
	Net Cash Used In In	vesting Activit	es		(869.56)		1638.15
<b>&gt;</b> .	CASH FLOW FROM	Proceeds Fro Redemption Bank Borrow Refund / Acce Dividend Paid Interest Paid	m Issue of Share Capital of Term Loans ings eptance of Deposits		0.00 (280.00) 356.93 51.11 (323.08) (687.79) 1500.00		2.07 (2051.77) 1392.61 (110.67) (256.25) (550.49) 0.00
	Net Cash Used In Fi	nancing Activit	ies		617.17		(1574.50)
	Net Increase In Cash Cash And Cash Equ	h And Cash Equivalent At The I	uivalents Begining	926.43	(252.39)	862.78	63.65
	Cash And Cash Equ		End	674.04	(252.39)	926.43	63.65
A	s per our Report atta	ched.	For and on behalf of the	e Board			
	or <b>Messrs. S. VISWAN</b> hartered Accountant		T T Jagannathan Executive Chairman	S. Ravichar Managing		<b>Ajay I</b> . Direct	Thakore or
	<b>N.SRINIVASAN</b> artner		<b>R. Srinivasan</b> Director	<b>K</b> . <b>Shankar</b> <i>Director</i> &			daresan resident - Finai
PI D:	ace : Bangalore ate : 14 <sup>th</sup> June 2007				-		

Place : Bangalore Date : 14<sup>th</sup> June 2007

# STATEMENT PURSUANT TO SECTION 212(1)(e) OF THE COMPANIES ACT, 1956

1.	Name of the Subsidary			MANTTRA INC.
2.	Financial year of the company	ended on		31.3.2007
3.	(i) Common stock in subsidia	ry company		131333 shares
	(ii) Holding company's interes	st		100 %
4.	The net aggregate profits, les Company so far as it concerns			
	(i) Dealt with in the accounts by way of dividends on sha			
	(a) For the Subsidiary's fir	nancial year		Nil
	(b) For the previous finar became subsidiary of	ncial years of the Subsidiary TTK Prestige Limited	y since it	Nil
	(ii) Not dealt with in the acco	unts of TTK Prestige Limit	ed	
	(a) For the Subsidiary's fir	nancial year		Loss 5074873
	(b) For the previous finar became subsidiary of	ncial years of the Subsidiary TTK Prestige Limited	y since it	Loss 95699006
	lessrs. S. VISWANATHAN ered Accountants	T T Jagannathan Executive Chairman	S. Ravichandran Managing Director	<b>Ajay I. Thakore</b> <i>Director</i>
<b>C.N.S</b> Partr	RINIVASAN per	<b>R. Srinivasan</b> <i>Director</i>	K. Shankaran Director & Secretary	V. Sundaresan Vice President - Finance

### **HISTORICAL FINANCIAL HIGHLIGHTS**

										(Rupees	in Lakhs
	HISTORICAL DATA	2006-2007	2005-2006	2004-2005	2003-2004	2002-2003	2001-2002	2000-2001	1999-2000	1998-1999	1997-1998
PEI	RFORMANCE										
1	Total Income	29391.17	23185.24	19182.58	15246.28	11330.62	14124.15	13850.73	13957.20	14715.39	11634.62
2	Profit before Interest,  Depreciation, Extra  ordinary items & tax	2578.63	1950.47	1201.75	1170.75	(611.48)	1074.06	954.07	1124.92	1832.7	1103.98
3	Interest	687.92	550.49	618.38	921.18	953.58	772.27	578.04	557.94	518.21	346.29
4	Depreciation	220.08	188.59	186.98	183.37	177.18	180.72	188.77	192.56	171.22	164.76
5	Extra - ordinary items	11,29	11.29	11.29	11.29	177.10	19.70	19.70	102.00	17 1.22	104.70
6	Profit before tax	1659.34	1200.10	385.10	54.91	(1742.24)	101.37	167.56	374.42	1143.27	592.93
7	Taxation Provision	482.67	488.63	3.76	33.6	(595)	31.27	12.44	10.00	210.00	
8	Profit After tax	1176.67	711.47	381.34	21.31	(1147.24)	70.10	155.12	364.42	933.27	507.93
9	Dividend provision	340.45	283.34	226.64	21.51	(1147.24)	70.10	169.97	283.71	340.45	283.71
	Dividend Tax	57.86	39.74	29.62	_	_	_	17.34	31.21	37.45	28.37
11	Dividend Declared %	30	25	29.02	_			17.54	25	30	25.37
	urces & Application of Funds	30	2.0	20				13	20	30	
	urces										
1	Share Capital	1133.39	1133.37	1133.18	1133.18	1133.18	1133.18	1133.13	1133.13	1133.13	1133.05
2	Reserves & surplus	4377.06	3598.54	3228.75	3103.67	3444.10	6595.54	6819.07	6891.57	6887.38	6376.69
3	Loan Funds	7352.87	5724.83	6494.66	7645.40	8086.27	6659.85	4978.46	3389.25	3118.06	3871.99
	Total	12863.32	10456.74	10856.59	11882.25	12663.55	14388.57	12930.66	11413.95	11138.57	11381.73
Ap	plication										
4	Fixed Assets WDV incl assets kept for disposal	3582.74	2525.39	2506.48	3187.97	3074.25	3367.05	3480.04	2889.71	2749.61	2368.67
5	Investments	1812.24	1812.24	1512.79	1512.79	1701.05	1937.67	1521.35	468.16	402.87	502.88
6	Net Current Assets	7762.81	6149.86	6502.1	6824.09	7512.87	8141.75	7850.47	8056.08	7986.09	8510.18
7	Miscellaneous Expenditure	11.29	22.57	33.86	45.14	33.70	942.10	78.80	-	-	-
8	Deferred Tax Asset / Liability	(305.76)	(53.32)	301.36	312.26	341.68	-	-	-	-	-
	Total	12863.32	10456.74	10856.59	11882.25	12663.55	14388.57	12930.66	11413.95	11138.57	11381.73

### **MANTTRA INC.**

# TEXACO CENTRE, 400 POYDRAS STREET NEW ORLEANS, LOUISIANA - 70130 - 3245

#### **DIRECTORS' REPORT**

Your Directors have pleasure in presenting their report together with the audited accounts of the company for the year ended 31st March 2007.

#### FINANCIAL RESULTS

(Rupees in lakhs)

Particulars	2006-07	2005-06
Sales	483.56	562.51
Other Income	53.26	152.31
Profit / Loss	(50.74)	1.66

#### **REVIEW OF PERFORMANCE**

There has been a drop in sales as compared to the previous year, as there were no supplies from the Holding Company during the fourth Quarter of 2006-07, due to industrial unrest in their manufacturing plant at Hosur.

#### Finance:

Your company has successfully worked on various cost cutting methods and this has resulted in reduction in expenditure. However, strengthening of Rupee has impacted exchange earnings.

#### General:

Your company's accounts have been drawn up in US Dollars and certified by a Public Accountant (CPA), in USA. Based on this Certification, the enclosed financial statements have been cast in line with the requirements of the Indian Companies Act and the results have been restated in Indian Rupees.

Signed on behalf of the Board

T T Jagannathan Chairman

MANTTRA INC. NINTH ANNUAL REPORT

# **AUDITORS' REPORT**To TTK Prestige Limited

We have audited the attached Balance Sheet of MANTTRA INC, USA wholly owned subsidiary company of TTK Prestige Limited as at 31st March 2007, the Profit and Loss Account and also the cash flow statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As required by the Companies (Auditor's Report) Order, 2003 issued by the Company Law Board in terms of sub-section (4A) of Section 227 of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.

Further to our comments in the Annexure referred to above, we report that :

- i. Manttra Inc. is the wholly owned subsidiary of TTK Prestige Limited incorporated in USA. The provisions of the Companies Act, 1956 in India do not apply to this subsidiary.
- ii. We have conducted our audit based on the certification of a qualified CPA, in USA who has certified the accounts for filing of returns with Internal Revenue Authority, USA. Over and above the certificate of the overseas auditors, we have obtained necessary certificates and information from the management of the company.
- iii. We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit.
- iv. In our opinion, proper books of account as required by law have been kept by the company, so far as it appears from our examination of those books.
- v. The balance sheet, profit and loss account and cash flow statement dealt with by this report are in agreement with the books of account.
- vi. Our audit is limited to the extent of verifying whether the financial statements have been made out of proper books of accounts and that the accounting standards as envisaged under Section 211(3C) of Companies Act, 1956 have been complied with and whether the accounts are presented in accordance with Schedule VI of the Companies Act, 1956. In our opinion, the balance sheet, profit and loss account and cash flow statement dealt with by this report comply with the Accounting Standards referred to in Section 211(3C) of the Companies Act, 1956;
- vii. In our opinion and to the best of our information and according to the explanations given to us, the said accounts, give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - a. in so far as it relates to the Balance Sheet, of the state of affairs of the Company as at 31st March 2007; and
  - b. in so far as it relates to the Profit and Loss Account, of the Loss of the Company for the period ended on that date.
  - c. In the case of the cash flow statement, of the cash flow for the year ended on that date.

For Messrs. S. VISWANATHAN Chartered Accountants

(C.N.SRINIVASAN) Partner Membership No.18205

#### MANTTRA INC.

### **Annexure to Auditors' Report**

Referred to in paragraph 3 of our report of even date.

- (i) (a) The Company is maintaining proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) All the fixed assets have been physically verified by the management during the year and no material discrepancies were noticed on such verification.
  - (c) According to the information given to us and in our opinion the company has not disposed any of its fixed assets which will affect the company as a going concern.
- (ii) (a) The inventory has been physically verified during the year by the management. In our opinion, the frequency of verification is reasonable.
  - (b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventory followed by the management were found reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) In our opinion, the company is maintaining proper records of inventory. The discrepancies noticed on verification between the physical stock and books records were not material.
- (iii) In our opinion and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the company and the nature of its business with regard to purchases of inventory, fixed assets and with regard to the sale of goods. During the course of our audit, we have not observed any continuing failure to correct major weaknesses in internal control.
- (iv) Provisions of section 301 of the Companies Act, 1956 do not apply to the Company as it is incorporated outside India.
- (v) In our opinion, the company has an internal audit system commensurate with the size and nature of its business.
- (vi) According to the information and explanations given to us, during the year, no fraud on or by the Company has been noticed or reported.

For Messrs. S. VISWANATHAN Chartered Accountants

(C.N. SRINIVASAN)
Partner
Membership No.18205

### **BALANCE SHEET AS AT 31ST MARCH 2007**

			Schedule	31s	As at t March 2007	31st	As at March 2006
				Rs.	Rs.	Rs.	Rs.
I	so	URCE OF FUNDS					
	1	SHAREHOLDERS' FUND Capital Reserves and Surplus	1	159,821,266	159,821,266	159,821,266 <u>-</u>	159,821,266
	2	LOAN FUNDS Secured Loans Unsecured Loans	2	30,394,000	30,394,000	31,206,000	31,206,000
	то	<b>PTAL</b>			190,215,266		191,027,266
II	ΑP	PLICATION OF FUNDS					
	1	FIXED ASSETS Gross Block Less : Depreciation	3	1,806,966 455,663		1,806,966 357,928	
	2	Net Block CURRENT ASSETS, LOANS AND ADVANCES			1,351,303		1,449,038
		Stock-in-Trade Sundry Debtors Cash and Bank Balances	4 5 6	48,316,758 22,562,084 3,198,581		57,175,169 23,676,675 3,257,752	
		Loans and Advances  Less: Current Liabilities &  Provisions	7	9,835,449 83,912,872		7,822,103 91,931,699	
		Liabilities Net Current Assets	8	18,549,809	65,363,063	20,779,501	71,152,198
	3	Profit and Loss Account			123,500,900		118,426,030
		TOTAL			190,215,266		191,027,266

Note: The Schedules referred to above form an integral part of the Balance Sheet

This is the Balance Sheet referred to in our Report of even date.

For Messrs S. VISWANATHAN For and on behalf of the Board

Chartered Accountants

C.N. SRINIVASAN
Partner

T T Jagannathan
Chairman

S. Ravichandran
Director

K. Shankaran
Director

### MANTTRA INC.

### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2007

	Schedule		ear ended March 2007		ear ended t March 2006
		Rs.	Rs.	Rs.	Rs
INCOME					
Sales	9	48,355,766		56,251,085	
Other Income	10	5,326,499		15,213,148	
	-		53,682,265		71,464,233
EXPENDITURE					
Material Consumption	11	36,203,981		39,711,351	
Expenses	12	22,455,422		31,489,123	
Depreciation (As per Schedule 3)		97,735		97,735	
	-		58,757,138	<u> </u>	71,298,209
Profit after Tax			(5,074,873)		166,024
Balance transferred to					
Surplus Account			(5,074,873)		166,024
Notes on Accounts	13				

Note: The Schedules referred to above form an integral part of the Balance Sheet

This is the Profit & Loss Account referred to in our Report of even date.

For Messrs S. VISWANATHAN

**Chartered Accountants** 

For and on behalf of the Board

C.N. SRINIVASAN

Partner

T. T. Jagannathan Chairman

**S. Ravichandran** *Director* 

**K. Shankaran** *Director* 

MANTTRA INC. NINTH ANNUAL REPORT

### SCHEDULES FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 31ST MARCH 2007

						31st Ma	arch 2007		31	Ist March	2006
						Rs.	Rs	i.	Rs.		Rs.
1	CAPITAL										
	Authorized Share (1,00,000 Equity SI Subscribed, Issued 131,333 Equity Sha	nares of no and Paid-u	p :				59,821,266				- 9,821,266
2	UNSECURED LOAI	VS				1!	59,821,266	<u>5</u>		_15	9,821,266
	From Holding Com	pany					30,394,000 30,394,000				1,206,000 1,206,000
3	FIXED ASSETS										
			GROSS	BLOCK	1		DEPRECIA	ATION		NET	BLOCK
		Cost as at 31st March, 2006	Additions during the Year	Deductions during the Year	Cost as at 31st March, 2007	As at 31st March, 2006	Deductions during the Year	Charged during the Year	As at 31st March, 2007	Net Book Value as at 31st March, 2007	Net Book Balue as at 31st March, 2006
		Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
	Forklift	1,676,357	-	-	1,676,357	285,490	-	79,626	365,116	1,311,241	1,390,867
	Office Equipment	26,730	-	-	26,730	5,080	-	1,270	6,350	20,380	21,650
	Computers	103,879	-	-	103,879	67,358	-	16,839	84,197	19,682	36,521
	Total	1,806,966	-	-	1,806,966	357,928	-	97,735	455,663	1,351,303	1,449,038
4 5	STOCK-IN-TRADE Finished Goods (As Certified by M SUNDRY DEBTORS		t)			,	48,316,758	3		5	7,175,169
	(Considered good no Security other t Security) Less than 6 month More than 6 mont	than the De	ebtors' pe		4,748 17,813		22,562,084		4,156,495 9,520,180		3,676,675
	Considered doubtf Less : Provision	ful			6,549 6,549	,212	) 22,562,084	) (	6,724,180 6,724,180	_,	0 3,676,675
6	CASH & BANK BA	LANCES					., = = =	<u>-</u>			-,,
	Cash on Hand Balances with Sche Bank of Baroda Bank of America	eduled Ban	ks:		946 2,251	,792 ,789	3,198,58		1,306,454 1,951,298	_	3,257,752 <u> </u>

### MANTTRA INC.

### **SCHEDULES** (Contd.)

		31st	March 2007	31st	March 2006
7	LOANS & ADVANCES Recoverable in cash or kind or for	Rs.	Rs.	Rs.	Rs.
	value to be received Exhibition/Marketing Expenses recoverable Refurbishing/Warranty Claim (from TTKPL) Other Advances	1,352,764 3,686,419 4,796,265	9,835,448	2,126,560 - 5,695,543	7,822,103
8	CURRENT LIABILITIES Sundry Creditors for goods supplied Expenses Payable Royalty Payable	18,256,402 293,407		19,395,292 - 1,384,209	
9	SALES  Procedure Cookers & Procedure Pope		18,549,809		20,779,501
10	Pressure Cookers & Pressure Pans  OTHER INCOME  Exchange Gain  Refurbishing/Warranty Claim  Others	378,425 3,686,419 1,26,1655	48,355,766	331,555 - 14,881,593	56,251,085
11	MATERIAL CONSUMPTION Opening Stock of Finished Goods		5,326,499 57,175,187		15,213,148 69,014,380
	Add: Purchases  Less: Closing Stock of Finished Goods Consumption		27,345,552 84,520,739 48,316,758 36,203,981		27,872,140 96,886,520 57,175,169 39,711,351
12	EXPENSES				
	Salary Travelling Warehousing Expenses Repairs Insurance Rates & Taxes Selling Expenses Communication Expenses Legal & Professional Charges Freight & Clearing Expenses Interest & Bank Charges Bad Debts		4,666,173 718,068 5,253,628 117,212 155,579 111,427 9,250,617 1,150,753 422,060 385,366 66,021 158,518 22,455,422		2,845,498 327,299 11,409,079 12,622 151,025 173,200 11,596,834 1,716,799 431,374 1,657,345 1,168,048 0 31,489,123

Note: The Schedules referred to above form an integral part of the Balance Sheet This is the Balance Sheet referred to in our Report of even date.

For and on behalf of the Board

For **Messrs S. VISWANATHAN** *Chartered Accountants* 

C.N. SRINIVASANT T JagannathanS. RavichandranK. ShankaranPartnerChairmanDirectorDirector

#### 13. NOTES ON ACCOUNTS

Forming part of the Balance Sheet and Profit and Loss Account (for the year ended 31st March 2007)

- a) Significant Accounting Policies:
  - I) Accounting Concepts.
  - II) Financial Statements are based on historical cost and on the basis of a going concern. The Company follows the Mercantile system of Accounting and recognises income and expediture on an accrual basis.
  - III) Depreciation: The Company is providing depreciation on Straight Line Method.
  - IV) Sales are stated at Net of Returns but before allowing Discounts.
  - V) Inventory has been stated at Purchase Cost or Net realisable value whichever is lower.
  - VI) Foreign Currency Transactions: All revenue items are consolidated at the average rate prevailing during the year. All assets and liabilities are converted at rates prevailing at the end of the year. Any exchange difference is recognized in the profit and loss account except in cases where they relate to acquisition of fixed assets in which case they are adjusted to the carrying cost of such assets.
- b) Figures have been rounded off to the nearest Rupee.
- c) Detailed Quantitative particulars of Sales and Stock:

#### **QUANTITATIVE PARTICULARS:**

PARTICULARS	YEAR	QUANTITIES (NOS) Pressure Cooker
Opening Stock	2006-07 2005-06	55082 72161
Purchases	2006-07 2005-06	33964 38332
Sales	2006-07 2005-06	43433 55411
Closing Stock	2006-07 2005-06	45613 55082

#### OPENING/CLOSING STOCK VALUE - FINISHED GOODS:

Particulars	Year	Opening Stock		Closing Stock	
		Quantity	Value	Quantity	Value
Pressure Cookers & Pans	2006-07	55,082	56,372,273	45,613	47,289,413
	2005-06	72,161	67,974,969	55,082	56,372,273
Others	2006-07		802,896		1,027,345
	2005-06		1,039,411		802,896
Total	2006-07		57,175,169		48,316,758
	2005-06		69,014,380		57,175,169

- d) Sundry Creditors represent the Holding Company.
- e) The entire Share Capital of the Company (131,333 shares of common stock aggregating to Rs.159,821,266) is held by the Holding Company TTK Prestige Limited.
- f) Previous year figures have been re-grouped and re-classified wherever necessary.

### MANTTRA INC.

- g) The Company operates in a single segment of Kitchen Appliances.
- h) The Company had transactions with the Holding Company and no other Group Company.
- i) Cash Flow from Operating activities :-

### Cash Flow Statement for the year ended 31st March 2007

				(Rs. Ir	n Lakhs)
A)	Cash Flow from Operating Activities	2006	-07	2005-06	
	Net Profit/Loss Adjustment for Depreciation/Amortization	(50.74) 0.98		1.66 0.98	
	Operating Profit before Working Capital Changes		(49.76)		2.64
	Adjustment for :-				
	(Increase)/Decrease in Debtors (Increase)/Decrease in Inventories Increase/(Decrease) in Creditors (Increase)/Decrease in Other Receivables	11.15 88.57 (22.31) (20.13)		128.98 118.39 (455.29) 204.15	
Tot	al		57.28		(3.77)
Ne	t Cash Flow from Operating Activities		7.52		(1.13)
B)	Cash Flow from Investing Activities :		0.00		0.00
C)	Cash Flow from Financing Activities:-		(8.12)		(431.74)
	Increase/(Decrease) in Loan Increase/(Decrease) in Share Capital		0.00		440.50
NE	T CASH FLOW		(0.60)		7.63
	Cash and Cash Equivalent at beginning Cash and Cash Equivalent at the end Net		32.58 31.98 (0.60)		24.95 32.58 7.63

As per our Report attached For and on behalf of the Board

For Messrs S. VISWANATHAN

**Chartered Accountants** 

C.N. SRINIVASANT T JagannathanS. RavichandranK. ShankaranPartnerChairmanDirectorDirector

### **CONSOLIDATED BALANCE SHEET AS AT 31ST MARCH 2007**

			Schedule		As at 31st March 2007	31st	As at March 2006
ı	<b>SOI</b>	URCE OF FUNDS SHAREHOLDERS' FUND		Rs.	Rs.	Rs.	Rs.
		Capital Reserves and surplus	1 2	113,338,840 424,996,591	538,335,431	113,336,840 350,917,133	464,253,973
	2.	LOAN FUNDS Secured Loans Unsecured Loans	3 4	469,197,749 266,089,000	735,286,749	461,505,122 110,978,000	572,483,122
		Deferred tax Liability (Net)			30,576,396		5,331,650
		TOTAL			1,304,198,576		1,042,068,745
II	APF	PLICATION OF FUNDS					
	1.	FIXED ASSETS Gross Block Less : Depreciation	5	644,229,781 347,190,032		569,798,563 325,102,223	
		Net Block Add: Capital Work-in- Progress		297,039,749 62,585,328	359,625,077	244,696,340 9,291,248	253,987,588
	2.	INVESTMENTS	6		21,403,050		21,403,050
	3.	CURRENT ASSETS LOANS & ADVANCES Stock-in-Trade Sundry Debtors Cash and Bank Balances Loans and Advances  Less: Current Liabilities & Provisions Current Liabilities Provisions	7 8 9 10	778,912,094 417,509,325 70,602,561 153,622,350 1,420,646,330 539,460,019 78,304,697 617,764,716		620,398,714 281,259,023 95,900,721 89,982,495 1,087,540,953 394,520,916 47,759,335 442,280,251	
		Net Current Assets			802,881,614		645,260,702
		Miscellaneous Expenditure			120,288,835		121,417,405
		TOTAL			1,304,198,576		1,042,068,745

Note: The Schedules referred to above form an integral part of the Balance Sheet.

This is the Balance Sheet referred to in our Report of even date.

For Messrs. S. VISWANATHAN

Chartered Accountants

For and on behalf of the Board

C.N.SRINIVASAN T T Jagannathan S. Ravichandran Partner Executive Chairman Managing Director

Place : Bangalore Date: 14<sup>th</sup> June 2007 V. Sundaresan K. Shankaran

Director & Secretary Vice President - Finance

### CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2007

	Schedu	lle 31s	t March 2007	31	st March 2006
		Rs.	Rs.	Rs.	Rs
NCOME					
Sales	13	2,953,508,702		2,346,691,649	
Less : Excise duty relatable to Sales		122,326,287	2,831,182,415	98,333,097	2,248,358,552
Other Income	14		8,258,835		15,424,049
			<u>2,839,441,250</u>		2,263,782,601
EXPENDITURE					
Material Consumption	15	1,533,674,366		1,196,443,508	
Expenses	16	1,120,370,499		924,298,287	
Depreciation (As per Schedule 5)		22,106,166	2,676,151,031	18,956,730	2,139,698,525
Profit / (Loss)before VRS amortisation & tax			163,290,219		124,084,076
Amotisation of VRS payments			1,128,570		1,128,570
Profit before Tax			162,161,649		122,955,506
Provision for Tax					
Current Tax (Min. Alternate Tax)		18,061,126		9,795,941	
Fringe Benefit Tax (includes Rs. 757,413		4,961,193		3,600,000	
on account of Previous year)		25 244 747		25 4/7 471	
- Deferred Tax		25,244,746	48,267,065	35,467,471	48,863,412
Profit\ (Loss)after Tax			113,894,584		74,092,094
Proposed dividend			34,045,152		28,334,210
Tax on Dividend Transferred to General Reserve			5,785,974 12,000,000		3,973,873 7,200,000
Profit\(Loss) carried to			12,000,000		7,200,000
Balance sheet			62,063,458		34,584,011
Earnings per share			10.04		6.53
Notes on Accounts	17				
Note : The Schedules referred to above form	n an integ	gral part of the Pro	ofit & Loss Accour	ıt.	
This is the Profit & Loss Account referred to	in our Re	port of even date.			
For <b>Messrs. S. VISWANATHAN</b> For a	and on be	ehalf of the Board			
Chartered Accountants		2 2 2 2 2 2 3 4			
C.N.SRINIVASAN T.T.	Jagannati	han		S. Ravichan	dran
Partner Exec	cutive Cha	airman		Managing	Director
Place : Bangalore K. Si	hankaran	1		V. Sundares	an
	ector & Se				ent - Finance

### SCHEDULES FORMING PART OF CONSOLIDATED ACCOUNTS FOR THE YEAR ENDED 31ST MARCH 2007

		31s	t March 2007	31st	March 2006
		Rs.	Rs.	Rs.	Rs.
1.	CAPITAL Authorised Share Capital 15,000,000 Equity Shares of Rs.10/- each	NJ.	150,000,000	16.	150,000,000
	Issued, Subscribed:  11,348,384 Equity Shares of Rs.10/- each out of which 7,869,064 Shares of Rs.10 each allotted as Bonus Shares fully paid-up by capitalisation of Reserves	113,483,840		113,483,840	
	Less : Calls unpaid	145,000	113,338,840	147,000	113,336,840
2.	RESERVES & SURPLUS :		113,330,040		113,330,040
	Revaluation Reserve : As per last Balance Sheet	33,941,938		33,941,938	
	Less: Deduction	2,047,577	31,894,361	2,047,577	31,894,361
	Share Premium Account	61,410,959		60,234,459	
	Less: Calls unpaid	1,160,500	60,250,459	1,176,500	60,234,459
	General Reserve : As per last Balance Sheet Add : Amount transferred from Profit & Loss Account	258,788,313 12,000,000		217,004,302 7,200,000	
	Add : Surplus in Profit & Loss Account	62,063,458	332,851,771 424,996,591	34,584,011	258,788,313 350,917,133
3.	SECURED LOANS				<u> </u>
	Term Loan from Canara Bank, M.G. Road Bangalore, secured by equitable mortgage of Land & Buildings and hypothecation of Plant & Machinery and Current assets of the company on paripassu with Bank of Baroda.		31,000,000		59,000,000
	From Bank of Baroda and Canara Bank, secured by equitable Mortgage of Land & Buildings & hypothecation of Plant & Machinery and current assets of the Company on paripassu basis.				
	<ol> <li>Cash Credit</li> <li>Demand Loan</li> <li>ECB Loan</li> </ol>	102,314,629 216,175,620 119,707,500	438,197,749 469,197,749	122,991,372 95,250,000 184,263,750	402,505,122 461,505,122
4.	UNSECURED LOANS				
	<ul> <li>Fixed Deposits from Directors</li> <li>Fixed Deposits from Others</li> <li>Intercorporate Deposits</li> <li>Short Term Loan from Bank</li> </ul>		4,200,000 31,889,000 80,000,000 150,000,000 266,089,000		4,200,000 26,778,000 80,000,000 0 110,978,000

Š

#### 37,885,246 4,408,348 9,291,248 90,501,383 6,224,247 253,987,588 83,058,871 4,922,733 235,330,869 244,622,117 9,365,471 March, 2006 as at 31st Net Book NET BLOCK 41,463,279 6,866,903 62,585,328 351,574,039 8,051,038 8,531,856 6,094,054 7,058,483 749,537 288,988,711 359,625,077 83,058,871 23,343,620 105,351,971 6,470,137 March, 2007 S. Net Book as at 31st Value 92,109,703 4,244,382 347,190,032 189,497,959 19,389,318 425,918 898'606 March, 2007 11,215,655 342,945,650 342,945,650 12,723,983 16,673,251 S. As at 31st the Year 11,032,053 19,777,580 22,106,167 Charged 19,777,580 1,056,645 898'606 2,328,587 2,580,867 653,801 2,128,741 1,314,379 101,231 during Š DEPRECIATION 18,358 Deductions 18,358 18,358 18,358 during the Year Š March, 2006 343,045 323,186,428 323,186,428 1,915,795 325,102,223 89,528,836 178,465,906 15,616,606 10,561,854 17,260,577 11,409,604 As at 31st Š 12,295,420 706,815,109 294,849,930 23,540,154 19,782,466 694,519,689 March, 2007 133,572,982 25,483,372 62,585,328 1,175,455 7,380,000 631,934,361 83,058,871 23,343,620 19,747,511 as at 31st Š Cost 9,330,742 39,494 39,494 9,291,248 9,330,742 Deductions during the Year Š. GROSS BLOCK 62,585,328 137,056,040 23,343,620 6,158,900 25,882,642 2,961,410 310,035 3,515,200 3,450,128 454,623 7,380,000 73,456,558 136,041,886 1,014,154 Additions during the Year Š March, 2006 9,291,248 567,808,545 11,281,266 579,089,811 127,414,082 268,967,288 760,326 558,517,297 20,024,954 16,332,338 16,786,101 25,173,337 83,058,871 æ. Cost SCHEDULES (Contd...) **Electrical Installations** ools, Moulds & Dies Plant & Machinery Furniture, Fixtures Office Equipment Motors Cars under Work-in-Progress Leasehold Land 5. FIXED ASSETS **ERP Software Grand Total** Buildings & Fittings Vehicles Capital Land Total Total

7,912,760

417,281

			31st March 2007		31st March 20	
			Rs.	Rs.	Rs.	Rs.
6.	INV	/ESTMENTS				
	Sha	ares (Quoted):				
	1.	1440 Equity Shares of Rs. 10/- each, fully paid-up in TTK HEALTH CARE Limited (Market value Rs. 81.50 Ps)		165,000		165,000
		Shares (Unquoted) :				
	2.	391350 Equity Shares of Rs. 10/- each, fully paid-up in TTK Tantex Ltd	3,959,894		3,959,894	
		Less: Reduction in share value Rs. 1/- per Share	391,350		391,350	
		Less: Provision for Diminution in value	3,568,544 3,568,544	0	3,568,544 3,568,544	0
		Less . Provision for Diffill action in value	3,300,344	U	3,300,344	U
	3.	5% - 5000 optionally Convertible Preference Shares of Rs.100/- each, fully paid up	500,000		500,000	
		Less: Provision for Diminution in value	500,000	0	500,000	0
	4.	3,73,805 Equity Shares of Rs. 10/-				
		each, fully paid-up in Prestige				
		Housewares (India) Ltd.		3,738,050		3,738,050
	5.	12,500 Equity shares of Rs.10/-				
		each, fully paid-up of M/s. Ind-Global Financial Trust		500,000		500,000
	6.	3,24,860 Equity Shares of Rs.10/-				
		each, fully paid up of M/S. Softel				
		Machines Limited		17,000,000		17,000,000
Note	es:			21,403,050		21,403,050
1)		gregate value of quoted Investments		165,000		165,000
2)	Agg	gregate value of unquoted Investments		21,238,050		21,238,050
3) 4)	TTk Pre	rket value of quoted Investments K Health care Limited, TTK Tantex Limited, stige Housewares (India) Limited group companies		117,360		126,432

		315	t March 2007	31s	t March 2006
		Rs.	Rs.	Rs.	Rs.
7.	STOCK-IN-TRADE:				
	(Valued at cost)				
	Raw Materials		237,596,344		157,972,166
	Stores and Spare parts		8,670,393		8,723,13
	Work-in-Progress		63,953,562		55,729,40
	Finished Goods		468,691,795		397,974,012
	(As Certified by Management)		778,912,094		620,398,714
8.	SUNDRY DEBTORS:				
	(Considered good for which the				
	Company holds no Security other than				
	the Debtors' Personal Security)  More than 6 months - Considered good		48,474,876		22,397,24
	More than 6 months - Considered doubtful	6,549,212	10,171,070	6,724,180	22,077,21
	Less: Provision	6,549,212	0	6,724,180	(
	Other Debts		369,034,449		258,861,782
			417,509,325		281,259,023
9.	CASH & BANK BALANCES:				
	Cash on Hand		448,357		457,557
	Balances with Scheduled Banks:	42.704./10		// [17 /71	
	In Current Account In Deposit Account	42,794,610 27,359,594	70,154,204	66,517,471 28,925,693	95,443,164
	in Deposit Account	27,007,074	70,602,561	20,723,073	95,900,72
10.	LOANS & ADVANCES: Recoverable in cash or kind or for				
	Value to be received considered good		91,640,663		65,895,728
	Balances with Excise Authorities		31,289,455		12,888,629
	Advance Income Tax		30,692,232		11,198,138
			153,622,350		89,982,495
11.	CURRENT LIABILITIES :				
	Acceptances	102,202,318		84,305,169	
	Sundry Creditors for goods supplied Unclaimed Dividend	181,723,311 1,338,168		147,908,444 1,302,528	
	For Other Liabilities	251,494,765		158,828,384	
	Interest accrued but not due on loans	2,701,457	E20 440 010	2,176,391	204 520 014
10	DDOVICIONS.	_	539,460,019	·	394,520,916
12.	PROVISIONS: (a) Proposed Dividends		34,045,152		28,334,210
	(b) Provision for Income tax		37,043,132		20,004,210
	Opening Balance	11,851,252		2,055,311	
	Add: Provision Made During the year	18,061,126	29,912,378	9,795,941	11,851,252
	(c) Provision for Fringe Benefit Tax		8,561,193		3,600,000
	(d) Provision for Dividend Tax		5,785,974		3,973,873
			78,304,697		47,759,335

		31	31st March 2007		st March 2006
		Rs.	Rs.	Rs.	Rs
13.	SALES:				
	Pressure Cookers & Pressure Pans		1,654,926,532		1,401,333,85
	Cookware Items		434,866,540		357,423,01
	Spares & Components		111,193,237		110,409,99
	Wheel Skin		6,731,447		8,505,40
	Knives		4,810,611		1,416,45
	Gas Stoves		316,196,612		225,371,09
	Kitchen Tools		22,054		(
	Kitchen Electrical Appliances		386,518,145		216,325,42
	Barbecues		2,108,708		173,17
	Modular Kitchen		15,245,014		3,512,56
	Others		341,573		89,16
	Scrap Disposal		20,548,229		22,131,51
			2,953,508,702		2,346,691,649
14.	OTHER INCOME :				
	Interest on Fixed Deposit with Banks				
	and others		913,525		1,447,650
	Govt. Compensation accrued on Land acquisi	ition	0		3,656,73
	Profit/Loss on sale of Assets		74,154		817,620
	Profit/Loss on sale of Shares		0		(964,800
	Exchange gain/(loss)		4,779,833		(6,035,096
	Others		2,491,323		16,501,930
			8,258,835		15,424,04
15.	MATERIAL CONSUMPTION :	_		<del>-</del>	
	A la una inclu una	Tonnes	422.005.055	Tonnes	225 / 25 50
	Aluminium	2,775	422,895,055	2,146	335,625,58
		24E		616	61,256,81
	Stainless Steel	265	48,372,303	Various Units	701 704 026
		265 Various Units	1,145,166,320	Various Units	791,704,930
	Stainless Steel Others			Various Units	791,704,930 1,188,587,334
	Stainless Steel Others  Add: Opening Stock of Finished		1,145,166,320 1,616,433,678	Various Units	1,188,587,334
	Stainless Steel Others		1,145,166,320 1,616,433,678 453,703,417	Various Units	1,188,587,334 460,542,054
	Stainless Steel Others  Add: Opening Stock of Finished Goods & Work-in-Progress		1,145,166,320 1,616,433,678	Various Units	1,188,587,33 <sup>4</sup>
	Stainless Steel Others  Add: Opening Stock of Finished Goods & Work-in-Progress  Less: Closing Stock of Finished		1,145,166,320 1,616,433,678 453,703,417 2,070,137,095	Various Units	1,188,587,334 460,542,054 1,649,129,388
	Stainless Steel Others  Add: Opening Stock of Finished Goods & Work-in-Progress		1,145,166,320 1,616,433,678 453,703,417 2,070,137,095 532,645,357	Various Units	1,188,587,334 460,542,054 1,649,129,388 453,703,41
	Stainless Steel Others  Add: Opening Stock of Finished Goods & Work-in-Progress  Less: Closing Stock of Finished Goods & Work-in-Progress		1,145,166,320 1,616,433,678 453,703,417 2,070,137,095	Various Units	1,188,587,33- 460,542,05- 1,649,129,38- 453,703,41
	Stainless Steel Others  Add: Opening Stock of Finished Goods & Work-in-Progress  Less: Closing Stock of Finished Goods & Work-in-Progress  Excise duty differential in Increase		1,145,166,320 1,616,433,678 453,703,417 2,070,137,095 532,645,357 1,537,491,738	Various Units	1,188,587,334 460,542,054 1,649,129,388 453,703,41 1,195,425,97
	Stainless Steel Others  Add: Opening Stock of Finished Goods & Work-in-Progress  Less: Closing Stock of Finished Goods & Work-in-Progress		1,145,166,320 1,616,433,678 453,703,417 2,070,137,095 532,645,357	Various Units	1,188,587,334 460,542,054 1,649,129,388 453,703,41

				31st March 2007	<b>31</b> s	t March 2006
			Rs.	Rs.	Rs.	Rs.
16.	EXPENSES:					
	Salaries, Wages & Bonus			158,104,347		152,906,885
	Contribution to Gratuity Fund			4,666,093		4,325,968
	Contribution to P.F. and other Funds			11,885,177		10,124,199
	Employees Welfare Expenses			16,532,540		9,880,307
	Power & Fuel			29,223,692		29,030,536
	Sundry Manufacturing Expenses			18,176,669		6,852,131
	Repairs & Maintenance :		2 170 250		1 421 171	
	Buildings Machinery		2,178,350 7,285,547		4,634,171 6,734,134	
	Other Assets		2,970,610		1,610,493	
	Other 7 Boots	<del>-</del>	2,770,010	12,434,507 -	1,010,170	12,978,798
	Consumption of Stores and Spare part	ts		11,822,659		9,383,513
	Rent			6,863,143		3,874,968
	Insurance on Assets			6,173,937		5,956,491
	Travelling & Conveyance			33,144,080		26,377,744
	Motor Vehicle Expenses			4,790,385		3,267,824
	Additional Sales Tax			16,275,625		14,132,475
	Rates & Taxes			2,343,377		1,674,552
	Interest & Bank Charges :					
	Interest		68,792,251		55,049,392	
	Bank Charges	<u> </u>	11,733,401	80,525,652 -	12,282,232	67,331,624
	Lease Rental			18,590		149,237
	Carriage Outwards :					
	Freight	•	124,689,109		90,424,901	
	Transit Insurance		3,370,052	128,059,161 -	1,862,808	92,287,709
	Discotore Citties a Face					
	Directors Sitting Fees Audit Fees			540,000		200,000
	Legal & Professional Charges			567,896 4,182,603		444,988 3,810,740
	Postage & Communication Expenses			10,063,396		10,313,575
	Printing & Stationery			4,637,987		4,176,290
	Entertainment Expenses			113,667		181,384
	Advertisement & Selling Expenses			233,181,968		202,638,369
	Distribution Expenses			64,173,042		63,553,713
	Commission to Selling agents			10,373,078		6,416,837
	Miscellaneous Expenses			32,213,328		25,687,564
	Discount			216,730,461		152,638,101
	Donations			1,520,000		1,658,434
	Bad Debts			1,033,439 1,120,370,499		2,043,331 924,298,287
As pe	er our Report Attached.			1,120,370,477		724,270,207
	Messrs. S. VISWANATHAN rtered Accountants					
C. N. Parti	SRINIVASAN ner	T T Jagannat Executive Cha				chandran ing Director
Place Date	e : Bangalore e : 14 <sup>th</sup> June 2007	K. Shankarar Director & Se			V. Sund	l <b>aresan</b> esident - Finance

#### 17. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### (1) SIGNIFICANT ACCOUNTING POLICIES

The Consolidated Financial Statements relate to TTK Prestige Limited ("the Company") and its wholly owned subsidiary Manttra Inc, U.S.A.

- (a) The financial statements of the Company and its subsidiary are combined on a line-by-line basis by adding together the book values of like items of assets, liabilities, income and expenses, after fully eliminating intra Company transactions resulting in unrealized profits or losses in accordance with Accounting Standard (AS 21), issued by the Institute of Chartered Accountants of India.
- (b) Significant accounting Policies and notes to these Consolidated Financial Statements are intended to serve as a means of informative disclosure and a guide to better understanding the consolidated financial position of the Companies. Recognizing this purpose the Company has disclosed only such Policies and Notes from the individual financial statements, which fairly present the needed disclosures.
- (c) Foreign Currency Transactions:

In the case of the foreign subsidiary, all revenue items are consolidated at the average rate prevailing during the year. All assets and liabilities are converted at rates prevailing at the end of the year. Any exchange difference arising on consolidation is recognized in the profit and loss account except in cases where they relate to acquisition of fixed assets in which case they are adjusted to the carrying cost of such assets.

- d) Investments other than in subsidiaries and in respect of an Associate not having operations, have been valued as per Accounting Standard (AS 13), issued by the Institute of Chartered Accountants of India.
- (e) Other significant accounting policies are set out under "Significant Accounting Policies" as given in the Unconsolidated Financial Statements of TTK Prestige Limited and its subsidiary.
- (2) Figures have been rounded off to the nearest rupee.

#### (3) Contingent Liabilities:

(in Rs.)

		2006-07	2005-06
a)	Bank Guarantees / LC	86,570,516	56,772,919
b)	Estimated amount of contract remaining to be executed on Capital A/c. not provided for	52,997,377	10,512,928
c)	Securitisation of Accounts Receivables	85,533,541	61,179,114
d)	Tax matters under appeal( IT/ST/ED)	37,818,825	31,914,349
e)	* Fringe Benefit Tax not provided for - pending stay obtained from Hon'ble High court of Karnataka	-	902,000

<sup>\*</sup> Fringe Benefit Tax was paid under protest, since the matter is pending before The Hon'ble High Court of Karnataka. In case of a favourable decision, the Company would be entitled to seek refund of the same.

(4) The company operates in a single segment of Kitchen appliances.

#### (5) Related party transactions as per Accounting standard 18:

(a) The Company has transactions with the following entities.

#### Associates:

Prestige Housewares India Limited

#### Others:

TTK HealthCare Limited, Peenya Packaging Products, TTK LIG Limited, T T Krishnamachari & Co, TTK Tantex Limited, and TTK Services (P) Limited.

Key Management Personnel and their relatives: Mr.T T Jagannathan,

Mr. TT Raghunathan, Mr.S. Ravichandran Mr. K. Shankaran, Dr. (Mrs.) Latha Jagannathan,

Dr. TT Mukund, Mr. TT Lakshman, Ms. Aditya and Ms. Bhanu Raghunathan

#### (b) Summary of the transactions with the above related parties is as follows:

(in Rs.)

Particulars	Associates/ Others	Key Management Personnel & Relatives	Total
Sales	773,038	-	773,038
Purchases	40,328,837	-	40,328,837
Salary	-	13,661,266	13,661,266
Interest Payments	6,000,000	1,410,000	7,410,000
Others	49,884,954	848,222	50,733,176

#### (c) Balances outstanding as on 31.3.2007

(in Rs.)

Particulars	Associates/ Others	Key Management Personnel & Relatives
Fixed Deposits (due by the company)		14,100,000 (14,000,000)
Inter Corporate Deposit due by the company	80,000,000 (80,000,000)	-
Amount Owed by co against purchases	11,433,468 (5,733,041)	-
Investments	20,903,050 (20,903,050)	-
Other Current Liabilities	(2,477,518)	726,317 (3,410,816)

6) Deferred tax break-up

(in Rs.)

	31.3.2007	31.3.2006
i) Deferred tax liability related to fixed Assets	30,576,396	28,656,498
ii) Deferred tax asset on account of accumulated losses as per IT Act, 1961 etc;	-	23,324,848
Deferred tax (net)	30,576,396	(5,331,650)

7) Earnings per share as per accounting standard 20 (AS-20)

(Rs. In Lakhs)

	31.3.2007	31.3.2006
Profit after tax as per Profit and Loss A/c before extra-ordinary items Weighted Average number of Equity Shares used as	1150.23	752.21
denominator for calculating EPS (in lakhs shares)	113.48	113.48
Earnings per share of Rs.10/- each:-		
Before Extra-ordinary items (Rs.)	10.14	6.62
After Extra-ordinary items (Rs.)	10.04	6.53

#### For Messrs. S. VISWANATHAN

**Chartered Accountants** 

C.N.SRINIVASANT T JagannathanS. RavichandranPartnerExecutive ChairmanManaging Director

Place : Bangalore K. Shankaran V. Sundaresan

Date: 14th June 2007 Director & Secretary Vice President - Finance

### CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH 2007

(as per Accounting Standards AS (3) Issued by the Institute of Chartered Accountants of India)

						(Rup	ees in lakhs)	
				As at 31st	As at 31st March 2007		As at 31st March 2006	
Α.	CACH ELOW/EDOM		VITIES .	Rs.	Rs.	Rs.	Rs.	
Α.	CASH FLOW FROM		VIIIES:		4/04/0		1000 50	
	Net profit (Loss) Before Taxation			221.07	1621.62	100 57	1229.52	
	Adjustments for :	Depreciation Profit/Loss on Sa	lle of Assets	221.06 0.74		189.57 1.46		
		Interest / Divider		(9.14)		(14.48)		
		Interest Expense		687.79		550.49		
		Voluntary Retire		11.29	911.74	11.29	738.33	
	Operating Profit before Working Capital Changes			2533.36		1967.85		
	Adjustments for :	Decrease in Deb		(1362.50)		153.84		
		Increase in Inver		(1585.13) 1769.12		(96.92) 370.17		
		Increase in other		(709.07)	(1007 E0)	(118.36)	200.72	
	Cash Generated fr			· · · · · · · · · · · · · · · · · · ·	(1887.58) 645.78	_	308.73 2276.58	
	Cash Generated from Operations Income Tax (Paid) / Refund				(248.38)		(119.00)	
	Net Cash from Operations		-	397.40	<del>-</del>	2157.58		
B.	CASH FLOW FROM		VITIES		077.10		2107.00	
D.		Fixed Assets	IIIE3	(1277.65)		(231.45)		
		se of Investments		0.00		131.41		
		ds of Fixed Assets		0.95		11.66		
	Interest Rec	eived		9.14	(1267.56)	14.48	(73.90)	
	Net Cash used in Ir	nvesting Activities		-	(870.16)	_	2083.68	
C.	CASH FLOW FROM	FINANCING ACTIV	/ITIES					
	Proceeds from issue of Share Capital		0.00		2.07			
	Redemption of Term Loans		(280.00)		(2489.67)			
	Bank Borro		<b>t</b> a	356.93		1392.61		
	Dividend Pa	eptance of Deposi	lS	51.11 (323.08)		(110.67) (256.25)		
	Interest Pai			(687.79)		(550.49)		
		Loan from Banks		1500.00		0.00	(0010 10)	
	Net Cash us	ed in Financing Ac	tivities		617.17		(2012.40)	
	Net Increase in Cas	sh and Cash Equiva	alents		(252.99)		71.28	
	Cash and Cash Equ	ivalent at the Begi	ning	959.01		887.73		
	Cash and Cash Equ	ivalent at the End		706.02	(252.99)	959.01	71.28	
Fo	s per our Report atta or <b>Messrs. S. VISWAN</b> hartered Accountant	IATHAN	For and on behalf of	the Board				
CI	iai tereu Attouritarit	3						
C.N.SRINIVASAN Partner		<b>T T Jagannathan</b> Executive Chairman			<b>S. Ravichan</b> Managing L			
Place : Bangalore			K. Shankaran			V. Sundares	an	
ΓI	ate: 14 <sup>th</sup> June 2007			Director & Secretary		Vice President - Finance		