

TTK PRESTIGE LIMITED

GIST OF INFORMATION TO BE SHARED WITH ANALYSTS ON 11.7.2012 FOR Q1 2012-13

KEY PERFORMANCE HIGHLIGHTS OF 1st QUARTER ENDED 30th June 2012 (AS COMPARED TO Q1 OF PREVIOUS YEAR)

SALES FOR Q1 GREW BY 30.15% FROM Rs.237 cr to Rs.309 cr

EBIDTA GREW BY 28.06% FROM Rs.37.88 crores to Rs. 48.51 crores

EBIDTA MARGIN 15.7% (PY Q1 15.9%, PY Q4 13.6%)

NET PROFIT AFTER TAX INCREASED BY 21.1% FROM Rs.25.34 crores to Rs.30.68 crores

EPS GREW BY 21.1% FROM Rs.22.38 to Rs.27.10

KEY BUSINESS FACTS FOR Q1 OF 2012-13

PERFORMANCE IN LINE WITH ANNUAL GUIDANCE OF 25% GROWTH

ALL PRODUCT CATEGORIES GREW BOTH IN VOLUME AND VALUE

DELAYED MONSOON AND INFLATION IS IMPACTING THE GENERAL BUSINESS CLIMATE

MICROWAVE PRESSURE COOKERS VERY WELL RECEIVED IN JAPANESE MARKET

EXPORTS SALES IN Q1 WAS Rs. 17.26 cr (PY Q1 Rs.7.65 cr)

CORELLE RANGE OF TABLEWARE LAUNCHED IN MAY 2012

14 PRESTIGE SMART KITCHENS WERE ADDED DURING THIS QTR, THUS TAKING THE TOTAL TO 370 STORES IN 190 TOWNS AND 22 STATES.

SALES BREAK UP (RS CRORES)

	Q1	Q1	GROWTH
	2012-13	2011-12	
COOKERS	121	98	23%
COOKWARE	54	41	32%
APPLIANCES	122	90	36%
OTHERS	12	8	50%
TOTAL	309	237	30%

PROPORTION TO SALES

	Q1	Q1
	2012-13	2011-12
	CURRENT	PRE YEAR
COOKERS	39.2%	41.4%
COOKWARE	17.5%	17.3%
APPLIANCES	39.5%	38.0%
OTHERS	3.9%	3.4%
TOTAL	100.0%	100.0%

CAPEX PLANS

GUJARAT PROJECT - CONSTRUCTION GOING ON - PRODUCTION SCHEDULED JAN IN 2013

TOTAL CAPEX SPEND TILL DATE IS AROUND 215 CRORES

BALANCE WILL BE SPENT BEFORE 31.3.2013 - (AROUND Rs.85 CRORES)

BALANCE OF AROUND RS. 85 CR WILL BE SPENT BEFORE 31-03-2013