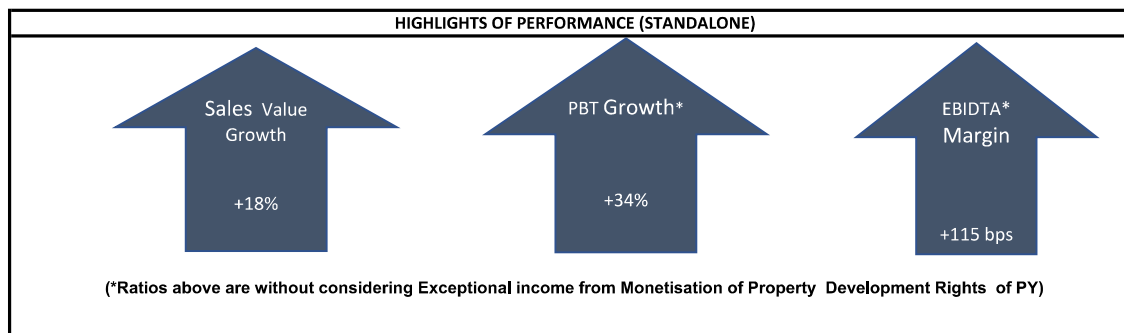


TTK PRESTIGE LIMITED
GIST OF INFORMATION TO BE SHARED WITH ANALYSTS - Q 1 of FY 2018-19



GENERAL BACKDROP FOR Q1 OF FY 2018-19

A. GENERAL ECONOMY

Onset and progress of monsoon was generally encouraging.
 Rural spends arising out of Government Budgets boosting rural economy
 Improvement in general consumer sentiment
 Some concerns on account of general inflation and rupee depreciation
 Online channels continue to have impressive growth.
 Rural markets performing better than urban markets.

B. SPECIFIC TO COMPANY

The company recorded the highest ever Q1 sales
 The company recorded the highest ever Q1 EBIDTA
 All The regions grew well
 All categories registered double-digit growth in volume and value
 Cookers and cookware have bounced back with high double digit growths
 Rural penetration continued to gain momentum.
 Export business back to growth
 After a long-gap of 4 years Tamil Nadu & Kerala markets back to double-digit growth trajectory

**KEY PERFORMANCE HIGH LIGHTS OF 1st QUARTER ENDED 30th JUNE 2018
 (AS COMPARED TO Q1 OF PREVIOUS YEAR)**

Domestic Sales Grew by 16.60% from Rs.368.04 Crs to Rs.429.12 Crs
 Exports grew by 70% from Rs.9.11Crs to Rs.15.48 Crs.
 Total Sales grew by about 18% from Rs. 377.15 Crs to Rs.444.60 Crs
 EBIDTA before exceptional items grew by 29% from 46.7 crores to Rs.60.2 Crs
 EBIDTA margin before exceptional items improved from 12.38% to 13.53%
 Profit after Tax (before exceptional items) grew by about 33% from Rs.27.2 Crs to Rs.35.9Crs
 EPS (before exceptional items) grew by 34% from Rs.23.19 to Rs.31.08

KEY BUSINESS FACTS FOR Q1 OF 2018-19

Introduced 26 SKUs during the quarter
 Cleaning Solutions business encouraging
 Initiated steps to increase the coverage of Prestige Xclusive format
 Initiated steps to further penetrate non-south markets
 Concluded long-term settlement with the workmen in Uttarakhand Unit.
 Improved capacity utilisation across plants.
 Company has started capacity expansion activities
 Launched all new brand campaign with Ms.Vidya Balan as Brand Ambassador. Campaign well received.
 The company carried a free cash of Rs. 255 crores as of end June 2018

SALES BREAK UP (RS CRORES)

	Q1 2018-19	Q1 2017-18	GROWTH
COOKERS	161	137	18%
COOKWARE	66	55	20%
APPLIANCES	205	173	18%
OTHERS	13	12	8%
TOTAL	445	377	18%

PROPORTION TO SALES	Q1 2018-19	Q1 2017-18
COOKERS	36.2%	36.3%
COOKWARE	14.8%	14.6%
APPLIANCES	46.1%	45.9%
OTHERS	2.9%	3.2%
TOTAL	100.0%	100.0%

UK SUBSIDIARY - HORWOOD

While April 2018 saw a double digit growth there was stagnation in May and June due to local economic conditions.

Horwood performed better than its peers in difficult local volatile economic climate.

Q1 sales amounted to GBP 3.2 million registering a 3% growth; higher than UK GDP growth. Remains profitable at EBIDTA level

Volatility is expected to ease in the rest of the year.

GOING FORWARD

Around 70 new SKUs slated for launch in Q2 and Q3

Monsoon Impact and Government's focus on Agriculture/Rural sectors bound to generate better demand

Company has a positive outlook for the rest of the year.